

You know, quite as well as we, that the discrimination of which we complain cannot be justified, and that no amount of argument can make it right. It is evident your Company can afford to send European business at the same price for which it sends United States business; and especially in view of the fact that on the latter your Company realizes a net of \$4.00, gold, for ten words, while our Company, with a much greater extent of line and more cable, actually affords to send the same number of words for \$1.50, gold.\*

As you say that the tariff sheets of our Company abound in discriminations, we would respectfully repeat the request made in our President's letter of May 28, 1870, for any instances.

We append a correct statement of the length of the Newfoundland Co.'s lines and cables, and the tariff realized by it on a message of ten words, placing the same in conjunction with the lengths of your lines and cables, as stated by yourself, which may serve to correct your impression of the relative condition of each party.

We trust your Company will see the propriety of placing European business upon the same footing as that of the United States.

By order of the Board,

EDWARD KAVANAGH,  
Secretary.

NEW YORK, NEWFOUNDLAND AND LONDON TELEGRAPH COMPANY.	INTERNATIONAL OCEAN TELE- GRAPH COMPANY.
Length of land lines.....1,610 miles	Length of land lines.....540 miles
Length of cables.....561 miles	Length of cables.....370 miles
*Net tariff on ten words.....\$1 50	Net tariff on ten words—
	On U. S. business.....\$4 00
	On European business.....8 50
Capital.....\$3,880,000 00	Capital.....\$1,500,000 00

\* From this \$1 50 should be deducted the rebate allowed Anglo-American Co. and tariffs paid to other lines, leaving less than one dollar net to Newfoundland Co. See Secretary's letter of June 17, page 23.