REPORT 4 88/10/21

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 646-GUATEMALA

001-AGRI & FOOD PRODUCTS & SERVICE GUATEMALA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

PROMOTION OF SALES OF DAIRY & BEEF CATTLE.

CONTINUED MARKETING EFFORTS FOR FURTHER INTRODUCTION OF SWINE

STOCK TO GUATEMALA.

INVESTIGATE PROSPECTS FOR WHEAT SALES & OTHER GRAINS AS WELL AS EGPT. IN THE AGRICULTURE SECTOR.

ANTICIPATED RESULTS:

MAKE INITIAL SALES OF CATTLE.

INITIAL SALES OF SWING STOCK.

IDENTIFICATION OF WHEAT MARKET AND COMPETITION. INCREASE AGRIC. EQUIPMENT SALES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 CONTINUED PROMOTIONAL EFFORTS TO INCREASE SWINE

LIVESTOCK SALES TO GUATEMALA.

QUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED:

COORDINATING INCOMING TRIP WITH GUATEMALAN SWINE BREEDERS ASSOCIATION TO LEARN ABOUT CANADIAN CAPABILITIES AND PURCHASE OF BREEDING