REPT4D 90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :531-WELLINGTON

:009-FOREST PRODUCTS, EQUIP, SERVICES SECTOR NEW ZEALAND

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR: ALL SUB-SECTORS

UPDATE FORESTRY EQUIPMENT AGENTS DATABASE

QUEBEC MISSION, APR 1989 ESTABLISH AGENTS ETC. FOR PARTICIPANTS.

COMMONWEALTH FORESTRY CONFERENCE, SEPT 1989 CONSOLIDATING CDN PRESENCE IN FORESTRY INDUSTRY IN NEW

CEDAR PROMOTION IN ASSOCIATION WITH C.O.F.I., BC EXPAND OUTLETS FOR CDN CEDAR, HEM/FIR IN NEW ZEALAND.

KIOSK ON LUMBER AT BUILDEX SHOW EXPANDED RECOGNITION OF CANADIAN LUMBER. ZEALAND AND ELSEWHERE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 Report to Canadian industry on state forest sale: Canadian display at Woodex 89; consolidated contact with industry associations.

QUARTER: 2 Forestry Newsletter was widely circulated to Can adain manufacturers of forestry eqpt and to Cana dian forestry companies; Canada had lead role at Commonwealth Forestry Conference.

QUARTER: 3 -----

QUARTER: 4 Organize and promote Canadian participation in F orest Industries 90 Fair, Rotorua

QUARTERLY RESULTS REPORTED:

Newsletter on NZ forest industry produced and sent widely to Canada industry; successful participation in Woodex 89; concept of Canadian Forestry Award developed and implemented with Forestry Industry Engineering Association.

Canadian industry was kept informed of NZ sale o f state-owned forest resources, potentially lead ing to an investment boom in this sector; Canadi an image as forestry leader was re-inforced with all Commonwealth states.

High impact on NZ forestry industry achieved wit h 10 companies on Canadian stand