REPORT 4 88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 342-TEL AVIV

007-POWER & ENERGY EQUIP. & SERV. ISRAEL

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ASCERTAIN WHICH OF 76 COMPANIES SUBMITTED AS SUPPLIERS OF 30 PRO-DUCT GROUPS WILL BE INVITED TO BID ON ESTIMATED C\$65M AUXILIARY EQUIPMENT FOR NEW POWER STATION.

UTILITY WILL SOLICIT LOAN FROM EDC IN SEGMENTS AS BIDDING PRO-GRESSES, POST WILL PROVIDE FREQUENT UPDATE TO EDC.

WORK WITH KEY AGENTS/UTILITY PERSONNEL TO IDENTIFY ADDITIONAL OP-PORTUNITIES FOR CDA. CURRENT 30 PRODUCTS BASED ON PREVIOUS CDN SUPPLY. THERE ARE SOME 500 ITEMS TO BE PURCHASED.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 1 ADVERTISE FORTHCOMING TENDER FOR COAL-FIRED STATION AND ASSIST CON FIRM TO GET ON SHORTLIST.
- QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

ACTIVITES UNDERTARN IN OUMSTERN

TINUED REPRESENTATION MITH GOVERNMENT TRADE ADMINISTRATION AND NUTRIAL COOPERATION ANTHERITY ON BUY-BACK REGUTRENERS.

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ANTICIPATED RESULTS:

ENABLES POST TO ALERT COMPANIES, PROVIDE IN-FORMATION ON UTILITY PROCUREMENT PRACTICES, MONITOR RESPONSES & REACTIONS OF CLIENT.

ENABLE OPTIMUM FLEXIBILITY IN LOAN CONDITIONS DURING THE PROCUREMENT PHASE.

EXPAND PARAMETERS OF PROJECT.

QUARTERLY RESULTS REPORTED:

CIPS, WITH ONTARIO HYDRO, WAS SHORTLISTED AND HAS SUBMITTED PROPOSAL. POST HAS LOBBIED AT MINISTRY AND AT ALL LEVELS WITHIN ELECTRICITY AUTHORITY.

GUARTERLY RESULTS REPORTED.

PREVENT RECURRENCE OF BARTER IBSUE

THIAL WASTS

INITIAL EALE OF CAMOLA (SEEDE AND NEW 2 1

LOWERVEL OF REA WEITVILLES AND ANTICIPATED REPAIR SERVICE IN MIRBION & MEANER PL AL PIERIONE AND ANTICIPATED REPORT FIRE FIRE AND ANTERION PROPARA