

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :348-KUWAIT

014-EDUCATION,MEDICAL,HEALTH PROD
KUWAIT

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

HOSP. & MEDICAL EQUIP, INSTRUM.

FOLLOW-UP ON ONTARIO/FEDERAL PARTICIPATION IN MEDICARE'87

PARTICIPANTS WILL CONTINUE CORRESPONDENCE
WITH KEY CONTACTS

SECTORAL REPORT

ENCOURAGE GREATER PARTICIPATION IN MARKET BY
CANADIAN COMPANIES

PROMOTE DOCTOR TRAINING IN CANADA BY REGIONAL HOSPITALS

LONG TERM CONTACT AND FAMILIARITY BY END
USERS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 EDUCATION MISSION TO KUWAIT,U.A.E.

2 GOV'T REPS ACCOMPANIED BY 7 CDN COS TO KUWAIT
& THE UAE. COS WERE INTRODUCED TO SENIOR GOVT &
PRIVATE OFFICIALS IN A VARIETY OF SECTORS. MANY
SOLID BUSINESS LEADS WERE IDENTIFIED REINFORCING
THE EXCEL'T POT.WHICH EXISTS IN ALL AREAS OF EDU

QUARTER: 2 -----

QUARTER: 3 Encourage oil coys to send employees for
training to Canada.

Proposal made to Cdn Institution which has now
offered extremely well received scholarship to
Oman. Post has also widely promoted Asipid 89
courses with encouraging preliminary responses.

QUARTER: 4 -----