

Trade update

Minister for International Trade

James Kelleher has announced that the search for Canada's top exporters in 1986 has begun. The winners will receive 1986 Canada Export Awards to be presented by Mr. Kelleher on October 14 in Vancouver, British Columbia.

Capsule Technology International of Windsor, Ontario was awarded a gold medal at the 1986 Leipzig Spring Fair for the quality of its advanced technology. Only a few of some 9 000 exhibitors were honoured at the East German trade fair.

Euclid Canada Limited of Guelph, Ontario, will receive financing support of up to \$2.64 million (US) from the Export Development Corporation for a sale of five Model R170 off-highway haulers to Yugoslavia. Euclid Canada is one of the world's largest manufacturers of off-highway haulers.

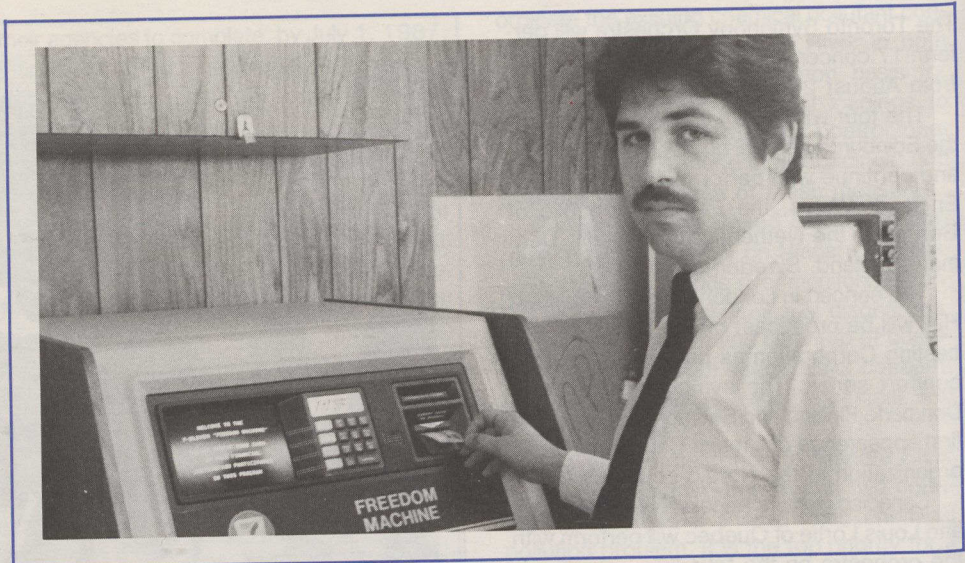
Northern Telecom Limited of Mississauga, Ontario has signed a \$1.2-million agreement for the supply of a 5 000-line *Meridian SL-1* Integrated Services Network to the Shoudu Iron and Steel Company in Beijing, China. The sale is the largest for Northern Telecom to a Pacific Rim country.

SNC Inc. of Montreal, Quebec will receive up to \$3.57 million (Cdn) in financing support from the Export Development Corporation to support a sale of services for the El Haouareb multi-purpose irrigation dam in Tunisia. The contract involves the supply of construction management services for the second phase of the project and engineering services related to the start-up and commissioning.

Spiroll Kipp Kelly (1984) Incorporated (SKK) of Winnipeg, Manitoba will receive \$113 500 (US) in financing support from the Export Development Corporation for a sale of hollow-core extruding machinery to Strojexport of Prague, Czechoslovakia. SKK develops and sells hollow-core extrusion equipment, air flotation grain separation equipment and rotary granulators.

Canadian Marconi Company (CMC) of Montreal, has been awarded a contract by the US Army to design, fabricate and test modules of a new digital UHF radio. Initial funding is valued at \$11.7 million (US).

Machines provide cash at new outlets



James Lewcun, The Globe and Mail

A recently installed automated teller machine (ATM), which will provide cash for card holders, is demonstrated by assistant manager Art Northcott at a 7-Eleven store in Toronto. The machines are being installed in convenience stores, supermarkets and gas stations across the country as the trend towards shared machines by financial institutions accelerates. Until recently, ATMs were found mainly in banks, trust companies and credit unions and customers used a specific card issued by a single financial institution.

News briefs

Secretary of State for External Affairs

Joe Clark met with European Communities Commissioner for External Relations and Trade Policy Willy De Clercq in Vancouver in May to discuss Canada/EC bilateral relations including trade. The EC is Canada's second largest trading partner and some 58 per cent of Canadian exports are manufactured goods. Mr. Clark and Mr. De Clercq also co-chaired the sixth session of the Canada-EC Joint Co-operation Committee which reviewed sub-committee reports on science and technology and industrial co-operation initiatives.

Minister of Indian Affairs and Northern

Development David Crombie toured the Arctic in the Union of Soviet Socialist Republics, May 23 to June 9, to examine Soviet northern development strategies, the impact of development on traditional native communities and on the arctic environment, and explore opportunities for strengthening Canada/USSR scientific and economic co-operation in the circumpolar region.

Communications Minister Marcel

Masse has announced that \$20 million has been allocated over five years for a nationwide, decentralized, voluntary networking system for the exchange of bibliographic information in Canada. The National Library will co-ordinate the project.

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Canada Reports is published by the External Communications Division, Department of External Affairs, Ottawa, Ontario, Canada, K1A 0G2.

Telex: 053-3745.

Editor: Carole Stelmack.

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Cette publication existe également en français sous le titre Reportage Canada.

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