on to the next. There were six or seven that would accept neither a caged nor young queen just from the cell. They had all been tried and given up! the fertile-worker disposition seemed to give them a hatred towards a perfect queen. In a few minutes all the queenless colonies in the yard had been given queens, and on examination the next day it was found that in not one instance had the Queen been killed, every one having been accepted. Instead of caging the queens in the ordinary way, would it not better for some of us to practice the use of chloroform, and have a sort of experience meeting in the chloroform business. Too much chloroform is unnecessary; just enough to take the fight out of the bees and keep them a little sleepy is all that is needed.

For the Canadian BEE JOURNAL.
NOTES FROM WILL'S APIARY.

SELLING HONEY.

HIS appears to be the question that sets the bee-keepers thinking. I will tell my brother bee-keepers how I retail mine; I said in a former article that I had a board on a tree at the gate. Some may not care to have a sign board up, but our business shouldn't take a back seat. It is honest and legitimate, and I'm not ashamed of it, but I am sorry to say that I do not know any bee-keeper but myself having a shingle up. I retail my honey in 3 lb. quart "gems," and prefer the white flint glass. They do not cost over 56 cents more per half gross and are a good deal better, as the honey has a clear transparent look. I have used a great many of the green "gems" but Prefer the white. I purchased some last Fall, and when received they had not cost me quite tol cents. When filled I retailed them at 50 cents; this gives me 13 cents: when I take them to the stores I sell them at 43 cents, giving the grocer 7 cents, and if the grocer does not Wish to purchase, fearing he cannot sell, I leave him some, give him his prices to sell at, and he pays me for them after sold. If there should be broken jar or two in the case, you are sure to get 121 for your honey, and if you order through wholesale firm and get them direct from the glass factory, there will not be many, if any, broken. When you buy so that they come direct from the factory, the screw (zinc) is al-

ways nice and bright. I have seen them bought after being laid out in the rain, the straw had decayed, the zinc corroded, and they looked as if they had been in use many times. \*I have used the smaller glass, jelly tumblers, pints and others, but believe the quarts are ahead in the country trade. I have used tins, all sizes, but I can sell the 3 lb. jars any day before them; in fact. I had some tins at two of our groceries, and was forced to bring them home, liquify the honey, and put into "gems." It was all gone in less than a week. In conclusion I would say, live a life above suspicion. Read Luke, 6th chap., 31st verse, and stick to it. I had some labelader homey printed two years ago, with that verse on, and a store-keeper laughed at me, but the world is to-day as some men make it, not as Christ would like it. With your permission I would like to write a little occasionally to the juveniles.

WILL ELLIS.

St. Davids, Ont.

With pleasure, Friend E., we shall accept anything you may send us, whether for the juveniles or old folks. All of them will profit by following your advice, which is that of a successful bee-keeper, and if we expect to succeed, we must follow in the footsteps of those who have "been there."

FROM THE LISTOWEL BANNER.

## WINTERING NOTES.

HETHER it was good luck or good management, our bees wintered last year in good shape, the report being 28-26. But one of these reported gone, because so very weak (2 combs), has survived, and is now in fair winter condition, so that the report should have been 28-27, the one lost being opened in a cold spring day and frozen. I have been asked so often how we managed it, that I propose telling now exactly what we are doing and will do for next winter. The honey flow here is over; we stopped extracting about a week ago, yesterday we went over the apiary, 55 colonies, and found abundance of stores for winter, and do not expect to feed an ounce of sugar syrup or anything else for winter use. We reduced down all the colonies, which were not too full of bees, to 6 to 9 combs each, and spaced these about two inches apart; any honey gathered this fall over what is consumed will thus be be stored on the tops of brood combs.

<sup>\*</sup>Jacob Spence, 251 Parliament St., Toronto, makes a specialty of all styles of glass.