PROBLEMS OF INSURANCE AGENTS ARE REVIEWED

INSURANCE MEN OPEN CONGRESS IN HYMAN HALL

Devote First Session to Discussion of Salesmanship-Invocation by Dean Tucker.

HOLD BANQUET TONIGHT

which are met with by insurance salesmen, formed the practical and constructive subject for the greater part of discussion at the opening session of the Educational Congress

by an address of welcome and felici tation by Mayor Wenige. From thi

point on, the program was taken up altogether with "Salesmanship."

The morning's theme was demon-strated in a forcible manner by Ernest W. Owen, of Detroit, whose subject was "Making the Sale." By means of blackboard illustration, Mr Owen demonstrated of the finer points of insurance selling. The theme which he introduced was followed out in the round table discusion led by E. Morwick, president of last ones to reach Thorndale he association, who first spoke on How to Meet Objections."

Major L. M. Bidwell was the Warst in History.

Major L. M. Bidwell was the hairman, and singing was led by

M'READY ESTABLISHES NEW ALTITUDE RECORD

U. S. Airman Believed To Have

broken the world's aeroplane altitude record. Taking off from McCook Four minutes later it was again held up, after having plunged through in the air for one hour and fifty formance was gone through another 150 feet. The same performance was gone through as premarks and reached an altitude un-

Canadian Press Despatch
Regina, Feb. 22.—Fred Huess was hanged here at 6:30 this morning for the murder of Gib Holenbeck sus. The killing of Holenbeck occurred about midnight at the close of the sports day at Dollard, Holenbeck was alone in his poolroom at the time, and was about to get his money and go upstairs to his family. Leon ard Staven, with whom Huess lived on a farm, first walked into the room and engaged Holenbeck in conversation. Huess rushed in with his rife and commanded both of them to hold up their hands. Staven obeyed, but the heart and fell to the floor. The provincial police three days later arrested both Huess and Staven.

Huess was convicted of murder and Staven was acquitted.

It observed about "sergeant-major's" tea. Two huge baskets of slices of slices



LIFE UNDERWRITERS GATHER FOR CONGRESS.

session of the Educational Congress of the Life Underwriters' Association of Canada in Hyman Hall this morning for the opening session of their Educational Congress which is being attended this year by insurance men from all parts of Western Ontario proves a source of great benefit and vertiser photographer on the ad-

TRAIN OPENS TRACK British Mails AFTER GREAT FIGHT The next mails for Great Britain d Europe will close as follows: Wednesday, Feb. 27, at 2 p.m.-

or mained where they were.

Concluded From Page 1.

Several of the residents of the vil-This afternoon the convention will be addressed by W. R. Yendall, D. G. Townsend of Hamilton, and A. C. Palmer of Indianapolis.

There is a banquet this evening to be followed by other addresses.

Several of the residents of the village were on the platform to welcome the train, and many reports of the drifts between Thorndale and Kelly's Siding were heard. Everyone declarated difficulties. The difficulties is the train, and many reports of the drifts between Thorndale and Kelly's Siding were heard. Everyone declarated difficulties. The difficulties is the drifts to the train, and many reports of the drifts between Thorndale and Kelly's Siding were heard. Everyone declarated difficulties. The difficulties is the drifts to me had extended about the drifts between Thorndale and Kelly's Siding were heard. Everyone declarated difficulties is the drifts to me had extended about the drifts between Thorndale and Kelly's Siding were heard. Everyone declarated difficulties is the drifts to me had extended about the drifts between Thorndale and Kelly's Siding were heard. Everyone declarated difficulties is the drifts to me covered by a standard difficulties. The difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties. The drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standard difficulties is the drifts to me covered by a standa ed that they were the worst ever In the bright moonlight, which made everything stand out as day-

me and Lancishire a specially severe, mortant ports are important ports are important ports are to importations.

TABLISHES

Mountain of Snow.

As the men piled out of the case of bread containing 200 loaves. Without asking whether there was anything else, they placed the boxes on their shoulders and bore down the track to where the others were was now the others were the others were the others were against the wheels and bore down the track where the sonor convention of the Collegiate schedule of classes calls for 40 periods and 6 of these periods are taken up by the pursu of staistiss, it is now returned as \$37 per acre, as compared with \$40 in 1921. This includes both improved lands, with dwelling houses, barns, stables and other ram and unimproved lands, with dwelling houses, barns, stables and other farm hands in Canada declined last year, according to a report from the bureau of staistiss, it is now returned as \$37 per acre, as compared with \$40 in 1921. This includes both improved lands, with dwelling houses, barns, stables and other farm hands in Canada declined last year, according to a report from the bureau of staistiss, it is now returned as \$37 per acre, as compared with \$40 in 1921. This includes both improved lands, with dwelling houses, barns, stables and other farm hands in Canada declined last year, according to a report from the bureau of staken up by the day before a weaken up by the province of the content of the one of the Canada per stable value of occupied farm lands in Canada dec ent to the head, where they worked

Feet.

Associated Press Despatch.
Dayton, O., Feb. 22.—Lieut. John A.
McReady today was believed to have broken the world's aeroplane altitude broken the world's aeroplane altitude record. Taking off from McCook record. Taking from the degree from the deprivation of the main par

in the air for one hour and fifty minutes, and reached an altitude unofficially announced, as 41,000 feet. It is not oelieved, however, that the official mark will be below 36,555 feet, the height reached by Sadi Lecointe, French aviator and official holder of the record.

Lieut. McReady began his flight at 9,22 o'clock this morning and landed in the record.

Lieut. McReady began his flight at 9:32 o'clock this morning and landed time, shovelling was again going on, Res

London, were served to the shovellers together with "sergeant-majors" tea. Two huge baskets of slices of bread spread around salvan and spread spread around salvan and spread sp

ia ss. Montclare from St. John Thursday, Feb. 28, at 10 p.m.etters and registered matter only is ss. Olympic from New York

WINNERS ANNOUNCED BANNER OAT CONTEST

There is a banquet this evening to be followed by other addresses.

OVERSEAS PORTS OPEN

TO CANADIAN CATTLE

TO CANADIAN CATTLE

Embargo Placed Against the Dominion Stock Was Only of Temporary Nature.

Associated Frees Despatch.

London, Feb. 22.—The ports of Dundoe, Asymmoth and to the large of Canadian store exist tense to the rough even and survey of the time to the policy of the

tracks behind the train. After the villagers or that might from Forest that interviewed Dr. have been brought along, but Forbes Godfrey, minister of health, around the plow.

After 40 minutes, the engine succeeded in backing out, leaving the plow behind. Retreating about half a mile, the engine stopped and letter the deprivation of the minutes of the minutes and train away, meant the deprivation of the minutes are the municipality would get a complete system of waterwests.

LINES BEING CLEARED.

Latest information received this morning concerning the Canadian National branch lines was to the effect that three of the lines are still closed to traffic. These are Galt to Elmira, via Kitchener; Stratford to Port Dover; and Palmerston to Southampton.

NIAGARA FALLS HOME IS WRECKED BY BOMB

Frank Iannessa and Family Are Hurled From Beds by Early Morning Explosion.

Associated Press Despatch.

eenth street, was wrecked by a bomb necessary subjects as arithmetic has in the building when the explosion in order to teach pupils Latin, French

By provinces, the highest value is in British Columbia, i.e., \$100. The remaining provinces show Ontario \$64, Quebec \$56, Prince Edward Island \$51, New Brunswick \$32, Nova Scotia \$31, Manitoba \$28, Sas-katchevan \$2.8 Sas-k Scotia \$31, Manitoba \$28, S katchewan \$24 and Alberta \$24. Sas-

PRINCE OF SCOTLAND IS REAL TITLE, SAYS SETON school with all the elaborate fixings, and frills would be fine, but who pays

birth directly his father became king.

sent out immediately. In the mean time, shovelling was again going on, and at 12:50 another attempt was made to back out. After ten minutes of shunting to and fro in about the feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain should five feet, the engine finally got a grip on the rails and the rain follows. The section was reached at 1:30 a.m. and the new engine arrived at 2 of clock, just 12 hours after having pulled out. Here the snow-covered was some time this afternoon.

AUDIT COMMITTEE MEETS.

The county high school audit committee met at the county high school audit committee met at the county high school and to mittee met at the county high school and to mittee met at the county high school and to mittee met at the county high school and to mittee for men, se ator Frank L. Green of Vermont was start for women, as compared with \$594 in 1922, and \$422 for women, as compared with

With Plans To Construct Two New Schools In City States Buildings Did Not Show Any Congestion During Inspection. WOULD CUT OUT "FRILLS"

EVIDENCE AT INQUIRY

Mines Was Subjected to Hard

Time Over Contract.

Alderman Towe Disagrees

Subject. Ald. Allan Towe does not agree with views expressed by some members of

Believes It Duty to Citizens to

Express His Views on

the party who visited the city schools last Tuesday. In a written statement to The Ad-

retriser he outlines his attitude in emphatic terms.

"The Princess avenue school," states Ald, Towe, "did not show any congestion, as nearly every room showed vacant seats. "The overcrowding in Central Col-

The overcrowding in Contact so legiste which has been broadcast so much by those interested in building new high schools, was not at all in vidence. In several rooms there were nly a few pupils, and an actual count howed one room in which only four pupils being taught some subject and May others, eight to twelve

Dislikes Physical Culture.

The physical culture classes were quite busy, and the professor was showing the boys how to jump over a sawhorse. Such rot as this and other of thinking the cut out to my the physical culture classes were showing the boys how to jump over a sawhorse. Such rot as this and other of thinking the cut out to my the physical culture classes were showing the physical culture classes were showing the professor was sawhorse. Associated Press Despatch.

Niagara Falls, N. Y., Feb. 22.—The of thinking, and substitute some real Minister of Agriculture and

"I am told that the study of such nich exploded in the house this been reduced, and grammar is in the process of elimination. Writing an reading have already been discarde German and other non-essential sub

"At Princess avenue school the rofessor reported to the delegation," aid Ald. Towe, "that his goldfish walker, K. C., investigating alleg professor reported to the delegation," said Ald. Towe, "that his goldfish ture aquarium. If he would put his fish in the river the scholars might have more time to learn some sub-

have more time to learn some subject that would train their minds to better advantage.

"We saw three rooms entirely va-"We saw three rooms entirely va-cant at South London, and it was ex-plained that the classes were out to physical culture. I believe that con-at the rate of thirty cords a day.

fact that the schools are old, there was not the deplorable condition so much talked about by the principals, and a few of the local board of edu-cation. It is very true that a new school with all the elaborate fixings.

Associated Press Despatch.

London, Feb. 22.—In the presence of Queen Mary at University College here last night, Dr. Seton, delivering a lecture on Scottish history, stated that while the Prince of Wals. university students if it is so neces-sary to develop the minds of those livering a lecture on Scottish install, sary to develop the minds of those stated that while the Prince of Wales who are to be our professional men held that title by royal creation he was Prince of Scotland by right of classes of Grant take all these special classes of German, French, Latin, etc., from each of the schools, and make a decent sized class in some one school instead of having a teacher in school for a class of six to ten

EARL OF RONALDSHAY TO HEAD COMMITTEE

Associated Press Despatch.
Delhi, India, Feb. 22.—It is understood that the personnel of the colonies committee, which has been decided upon to deal with the question of the status of Indians in the British colonies, has been practically settled. Baron Willingdon, governor of Madras, it is said, was offered the chairmanship of the committee,

The chairman of the committee probably will be the Earl of Ronaldshay, former British M.P. and former governor of Bengal. One of the members of the committee will be Aga Khan, head of the Ismaili Mahommedans.

The committee is expected to sail on its mission on March 15.

MUNICIPAL GOLF **URGED FOR LONDON** BY RALPH REVILLE Editor of 'The Canadian Golfer' Tells Local Kiwanians

Benefits of Scheme.

PLAY FOR THE MASSES

Golf for the masses, not exclusively for the "classes," was the idea which Ralph H. Reville presented to the Kiwanians. Mr. Reville, who comes from Brantford, is the editor of "The Canadian Golfer," and one of the most enthusiastic devotees of the royal and ancient game in Canada.

He presented the idea of a municipal course, not merely as something which would be a public privliege, supported by the city, but a business institution, which could easily be made self-supporting. Chiefly by reason of its splendid physical benefits and its influence in character, building and sport. character building and sport.

Mr. Reville urged golf as a national pastime, not for the pleasure of the privileged few, who now own the rious private clubs.

Edmonton, he stated, instituted the first municipal course thirteen years ago. Calgary followed. Three years Toronto established such a se, and since that time various he first private course, Mr. Re-

e said, was established in 1873 Montreal, and at the present time Another guest at the meeting was Mr. J. P. Betts, K.C.; one of the foremost of local golfers, John Greer, of A. B. Greer & Son.

EXPERTS ADDRESS FRUIT GROWERS

Special Instructions Given on Raising of Raspberries and

structive criticism should be welcome, but anyone who attempts to do even this, must step on someone's toes.

"One of the lady delegates remarked that if I had children of my own, I would see the necessity for more schools. If I were selfish in the matter, I would be in favor of any kind of expenditure on schools, as I have two children who will soon be réady for the spoon-fed education which is proposed by the authoritics.

The burden of directing relief work, asid Premier Warren, and the distribution of contracts and supplies fell on the shoulders of Dr. Campbell, minister of agriculture and of mines, some interesting pointers on the growing of raspberries and straw-berries.

Strawberries.

Strawberries.

There was a large attendance of Lundon and Middlesex fruit growers at a meeting held in the department of agriculture of fice this afternoon. F. L. Gabel of the Dominion Government of or contracts and supplies fell on the shoulders of Dr. Campbell, minister of agriculture and of mines, berries, while P. J. Carey, Dominion ready for the spoon-fed education which is proposed by the authorities.

Duty to the Public.

"It is one of the duties I owe to the taxpayers of London as a member of the city council to speak and write just what I think on this matter, and it is not a pleasant duty to rebutt the arguments of those who are supposed to know what is best for our TWO ALABAMA SISTERS

fell on the shoulders of Dr. Campbell, growing of raspberries and strawberries, while P. J. Carey, Dominion growing of raspberries, while P. J. Carey, Dominion day to day he was besieged by from two to five hundred people. The supplies had to be got out; it was not a pleasant duty to rebutt the arguments of those who are supposed to know what is best for our TWO ALABAMA SISTERS

TWO ALABAMA SISTERS

STEAMSHIP ARRIVALS.

ALBERTA COAL

Here is the text of The Advertiser's petition for action in the Alberta coal situation. The petition is addressed to the premier of Canada and is being circulated throughout Ontario

Below is a list of over fifty points in London where you may sign the petition. Blank forms will be supplied at once by The Advertiser upon request.

he petition of the undersigned citizens of Canada humbly showeth: "WHEREAS, the Province of Ontario is to a great extent dependent pon the United States of America for an adequate supply of coal for both idustrial and domestic purposes, and,

"WHEREAS, Canada has in the Province of Alberta an immense supply of coal which has been pronounced suitable for the requirements of the Province of Ontario, and,

"WHEREAS, the chief obstacle to the use by the people of Ontario of this upply is said to be the cost of transportation "WHEREFOR, your petitioners submit that it is in the vital interest of he citizens of Ontario and Alberta and of national development, that a plan be devised whereby Alberta's supply of coal may be made available for Ontario's demand, and pray that you cause to be appointed a commission of competent men who are wholly independent of railway companies or railway organizations, thoroughly to consider and report upon the situation, having in mind the necessity of permitting the Canadian National Railways to function according to commercial necessities, free from political influence,

WHERE TO SIGN THE PETITION.

"And so your petitioners as in duty bound will ever pray."

IMMIGRATION TO DOMINION
SHOWS DECIDED INCREASE

Canadian Press Despatch.

Canadian Press Despatch.

Ottawa, Feb. 22—An increase of Canada is reported during the team of the countries. August was the busines months ending January, 1924, months ending January, 1923, During the past ten months 1923.

Our manufacture as a construction of the two periods of in 1922-23 only 22,849 persons entered Canada. In the same period of the immigration from the immigration of the immigration from the immigration from the immigration of the immigration from the immigration from the immigration from the immigration of the immigration of the immigration from the immigration of the immigration of the immigration from the i