

# DE LAVAL

Stands for everything that is of any real value in a Cream Separator, for back of the name is an unapproachable reputation extending over a period of nearly a quarter century and a guarantee that the **DE LAVAL** is the **BEST** in every particular, or no sale.

For proof of this  
write us or our agents.

THE DE LAVAL SEPARATOR CO.  
77 York St., Toronto.



## A QUIZ

How many workers are paid what they earn? Are you? If not, why aren't you? Are you satisfied with your present position? What about the future? Do you know that business houses prefer stenographers or bookkeepers who have had practical experience?

Can you earn \$10 to \$40 per week? Would you "hire out" at that money? Have you a cent's worth of interest in these matters?

If so, why not address a card to the H. C. S.?

MARKHAM, ONT., October 9th, 1902.

To whom it may interest:—I am a graduate of the Home Correspondence School, and wish to express my appreciation of the courses and the excellent training given by the School. Under their guidance I studied Stenography, and so well was the work laid out and so beneficial the instruction I received, that, by studying only two hours per day, I was able to complete the course in three months. I then studied Touch Typewriting, completing this course in six weeks. I found both courses not only simple and instructive, but decidedly interesting, and this interest was sustained throughout the course by the helpful suggestions and individual assistance I received from the School. Almost immediately after receiving my Diploma I was offered a position with the King-Richardson Co. of Toronto. Here I had every opportunity of examining the different courses and learning more of the methods of teaching employed by the School. Not until then did I fully realize what a great work the School was doing, and the letters of appreciation that were daily coming in from students and great rates only served to show that great results were bound to follow. After I had been with the King-Richardson Co. for several months, I was offered a position with the Six-light Wagon Co. of Markham, and left the city in June. Since that time I have been offered positions with the Algoma Central Railway Co. of Sault Ste. Marie, and the Steele, Briggs Seed Co. of Toronto, but at each intimation of leaving my salary has been increased, and I am still with the Six-light Wagon Co., receiving an excellent salary, with prospects of further advancement.

I am confident that whatever success I have attained in my work I owe to the Home Correspondence School, and I believe it to be far superior to a Business College in that it teaches and develops perseverance and self-reliance, which go a long way towards making any work a success. I can without hesitation recommend this School to all who wish to fit themselves for higher and more responsible positions, and I believe there is no surer, safer and easier road to knowledge and success than the H. C. S. opens up through its well planned courses.

Write for free booklet, mentioning subject that interests you.

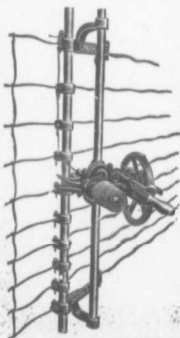
THE HOME CORRESPONDENCE SCHOOL, Temple Bld., Toronto

## Paying too Much for their Whistle

That's what farmers are doing who buy ready woven fence. Why? Field woven fence would be cheapest in the end if the wire cost as much as the ready woven fence. But it don't. That's the point. It costs but a trifle over half. And it actually costs a farmer less to wear 's his fence in the field with the improved LONDON, the fastest and best field weaver in the world, than it usually costs for high-priced labor in the factory to weave the same fence and erect it after.

The London will clean up 40 to 60 rods per day like a top. Ask your hardware dealer or implement agent for the London machines and coiled spring wire, or write us for catalog.

London Fence Machine Co., Limited  
London, Canada, and Cleveland, Ohio



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John—"Ah, ye should get married, Janet, an' then ye would ha' some one to look after ye."

Janet—"Me! Me got married! Sev' an' I'm good as married now. I na' a parrot that swears somethin' awful, an' a monkey—that chews an' smokes, an' what more could I ha' if so be I was married?"