

Let me say at the outset what a pleasure it is for me to have this opportunity to address the members of the Federation of German Industries.

Over the years, your organization has distinguished itself by the high quality of its executive and by an attitude that is forward-looking and globally-oriented.

Your eye has been on the future and that is what I want to focus on today.

By the turn of the century, major changes will have taken place in the global economy.

The Canada-United States Free Trade Agreement will have been fully implemented.

The fully integrated European market will be eight years old.

The emerging economies of the Asia-Pacific will occupy an even larger place than they do in the global economy.

By the turn of the century, we can expect further technological advances in transportation and communications that will bring all countries and all economies into a more integrated financial and trading system.

And, if the current round of multilateral trade negotiations is successful, we will have the freest international flow of goods, services and capital in the history of mankind.

In such an environment, no nation can pursue its own course without taking into account the interests, objectives and initiatives of its trading partners.

Canada and the Federal Republic of Germany, and all our trading partners for that matter, will have to develop a fine balance between competition and cooperation, between national aspirations and international harmony.

Former Chancellor, Helmut Schmidt, expressed this concept eloquently in his book *A Grand Strategy for the West*. He wrote:

"...given the economic, political and security interdependence of the Western world, neither the medium-sized powers like Japan, France, Britain, Germany, Italy and Canada, nor even the super-sized United States itself, can by their national means alone achieve their economic goals, their political goals, or their external security."

And, I might add, this interdependence applies increasingly to the environment, as expressed by former Prime Minister Brundland in her concept of sustainable development.