

SNA

As can be seen in Table 7, for VANs using SNA communications, there is a large difference in VAN geographic capabilities. IBM's SNA service provides local dial-up access in major cities. Sterling provides 1-800 access to their SNA network. However, GEIS and Kleinschmidt both require long distance calls to their SNA nodes.

TABLE 7
SNA ACCESS
THROUGHOUT CANADA

VANs	ACCESS
AT&T	Toronto
GEIS	Toronto
IBM	Local nodes
Immedia	None
Kleinschmidt Industries	Deerfield, Illinois
SITA	No dialup. Leased line or X.28 service to Toronto, Montreal, Vancouver
Sterling	1-800
TDNI	None