

On the basis of the above process, the following products and product groups were selected to be the subject of this report:

- Hand-controlled tools with non-electric motors, nspf, and parts thereof, nspf (Schedule A 7451050).
- Electric hand-directed or controlled tools, nspf (Schedule A 7784060).

### **U.S. IMPORTS 1982-1987**

A breakdown of 1987 imports of the selected hand tools by country is presented in Appendix 4. Europe and Japan captured 77.8% of the U.S. import market of these products in 1987. Imports of the above product groups have almost tripled from 1982 to 1987, while the market shares of Europe and Japan have declined during this period (see Chart 1, below). While Europe and Japan lost market share, the value of their exports has increased. However, Canadian exports have dropped both in terms of market share (5.1% in 1982 vs. 1.8% in 1987) and in value (\$8.3 million [U.S.] in 1982 vs. \$8.2 million [U.S.] in 1987). Total U.S. imports reached \$464.5 million (U.S.) in 1987. Trends for each of the product groups are illustrated in Appendix 5.