

WAREHOUSE LOCATIONS? Kansas City

COMMENTS?

"Financial responsibility. Right now we're between 40 - \$50 million. We're pushing to \$50 million plus this year."

O'DONNELLUSEN FISHERIES CORP.
WHOLESALE/DISTRIBUTOR
255 Northern Avenue
Boston, Massachusetts 02210

PHONE: 617-542-2700
CONTACT: David Bollival

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Over \$50,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, 10# Layer Pack, Blocks; Flounder - 5# Cello, 10# Layer Pack, Blocks; Haddock - 5# Cello, 10# Layer Pack, Blocks; Ocean Catfish - 5# Cello, Blocks; Ocean Perch - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Pollock - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks

Frozen Shellfish: Sea Scallops - 5# Cello, Blocks; Snow Crab Clusters - 5# Cello, Blocks

PURCHASE FROM? Canada, Denmark, Iceland, Japan, Korea, Norway, Scotland, U.S.

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Gloucester, Massachusetts

COMMENTS?

"Canada has to have good quality."

OCEAN FISH COMPANY, INC.
WHOLESALE/DISTRIBUTOR
70 East Main Street
Bridgeport, Connecticut 06608

PHONE: 203-333-5118
CONTACT: Bob Jones

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - IQF; Haddock - IQF; Turbot - IQF

Frozen Shellfish: Snow Crab Meat - Blocks

PURCHASE FROM? U.S.

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes