

W. J. BLACK, B. S. A.
PRINCIPAL
W. J. CARSON, B. S. A.
PROFESSOR OF DAIRY
HUSBANDRY

Manitoba Agricultural College

DAIRY DEPARTMENT

Winnipeg, Man., 14th Aug., '08.

The De Laval Separator Co.
Princess St.

Dear Sirs:-

I have before me your letter of the 12th inst., in which you ask for particulars concerning the butter-making competition held at the Winnipeg Industrial Exhibition this year. The rules and regulations governing the competition were as follows:- Each competitor was required to separate a given quantity of milk, the cream thus produced to be ripened and churned at the end of 24 hours. Competitors had the privilege of choosing any make of separator they might wish to use. Prizes were awarded in three different sections as follows:-

- Section 1. Home Dairy buttermakers. Instructors or assistant instructors (past or present) and first prize-winners at a previous Winnipeg Exhibition shall be debarred.
- Section 2. Open to students or ex-students. Instructors or assistant instructors (past or present) and first prize-winners at a previous Winnipeg Competition shall be debarred.
- Section 3. Free to all. Open to all.

The object of the competition was to test the knowledge, ability and skill put forth by the different competitors in converting the fat of the milk into butter of fine quality. In no shape or form did it consist of a test or comparison of the different machines in use, neither was there a prize offered or awarded for such. As Director in charge of the exhibit, and also judge of the competition, I took special pains in making this clear to the representatives of the different machines, yourself included. Tests of the whole milk, skim milk and cream from each machine were made daily. These have not been given out to the public and are still in my possession. Without a knowledge of those tests I fail to see how any firm or individual can draw any conclusion or form a comparison of the work done by the different machines used in this competition.

Yours very truly,

W. J. Carson

A LIE NAILED

SINCE its inauguration, there has never been held at or in connection with the Winnipeg Industrial Exhibition a test of Cream Separators, nor any discriminatory award made for them, and the object of the Home Dairy competitions each year has been just as set forth in letter of Professor Carson, reproduced herewith.

The dairy public is entitled to the information contained in Mr. Carson's letter because of a circular widely distributed by a certain separator manufacturer in which it is deliberately and falsely stated that the machine manufactured by him was awarded first prize at Winnipeg Industrial Exhibition in 1908. The manufacturer in question has not dared make his claim in any reputable newspaper nor farm journal, but has resorted to the circular referred to knowing that by doing so he would less readily be called to account for the misrepresentation. It is a matter of common knowledge to separator manufacturers that the offender followed the same tactics in one of the older provinces until exposed. In this case we have the best reason to believe that he had assurance that the records of the skimming of machines used in the Dairy Competition at Winnipeg, 1908, would not be given to the public, and only on this condition allowed his machine to be used.

The following official statement of the results of the Home Dairy Competition of 1908 is interesting when placed beside the misleading circular:-

FREE FOR ALL

First	F. W. Armstrong	using	De Laval
Second	A. H. Matheson	"	Empire
Third	Miss E. Henricksson	"	De Laval

STUDENTS OR EX-STUDENTS OF ANY DAIRY SCHOOL

First	A. H. Matheson	using	Empire
Second	Miss E. Henricksson	"	De Laval
Third	Miss Lewis	"	De Laval

OPEN TO THOSE WHO HAVE NEVER TAKEN A COURSE OF INSTRUCTION AT ANY DAIRY SCHOOL

First	Miss A. W. Green	using	Magnet
Second	Miss Carrick	"	National
Third	Mrs. Taylor	"	De Laval

Five users of De Laval Separators received awards, and if this is accepted as an endorsement of the De Laval by the Dairy Department, then the author of the misleading circular has been struck by his own boomerang.

The De Laval Separator Co.

MONTREAL WINNIPEG VANCOUVER

IF YOU WANT CASH

For Your Farm, Home or Business

I CAN GET IT. No matter where your property is located or what it is worth.

If I did not have the ability and facilities for promptly disposing of your property at a good price, I could not afford to spend \$25,000 a year in advertising that I can do so. My office is a veritable clearing house for real estate and properties of all kinds and my whole energies are centered on finding people who want cash for their real estate or real estate for their cash. And I Do Find Them. My advertising each month brings me hundreds of enquiries from people who want to buy and sell. In the average business day I sell more properties than many real estate brokers sell in six months. But before I can sell properties I must list them. I want to list yours and Sell It. If you want to sell any kind of real estate in any part of North America, send me a brief description, including your lowest cash price. If you want to buy, tell me your requirements.

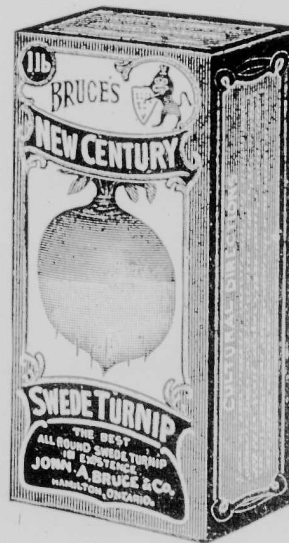
Upon receipt of the necessary information, I will write you fully and frankly, stating just what I can do for you, and how, and why I can do it. Please enclose a 2-cent stamp for reply, and address.

THE REAL ESTATE SPECIALIST

BOX H.

14-16 PRINCESS ST.

WINNIPEG, CANADA.



SEEDS THAT SATISFY

BRUCE'S

New Century Swede Turnip
The Best All-Round Variety

Sales season 1901, when first introduced, 16 pounds; 1906, 4,351 pounds; 1908, 9,370 pounds. Besides its heavy cropping recommendation, it is the handsomest and best in quality of all Swedes. It is one of the few Swedes that resist mildew, the best shipping variety, and for cooking purposes cannot be excelled by any other Swede. It is a purple-topped variety, resembling Westbury, of splendid uniform growth, of fine quality, and the roots are clean and of handsome shape. In sections where large quantities are grown for the American Market the growers and shippers will have no other. 1 lb. 10c; 1 lb. 15c; 1 lb. 25c; 4 lbs. 95c. If by mail add postage, 5c. per lb. to Canadian points, 16c. per lb. to United States and Newfoundland. Send for our handsomely illustrated 100 page catalogue of Vegetable, Farm and Flower Seeds, Bulbs, Plants, Poultry Supplies, Garden Implements, etc., for 1909. FREE.

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