

Malleable Iron and Steel.

Describe the material used in the construction of these machines. He will appreciate the difference between malleable iron and old pot metal. Describe the steel shafting and bars, and the cold rolled iron that enters so largely into the composition of our machines.

There are many other excellent points that you can post yourself on, and when canvassing, explain them to your customers.

Letters from Farmers.

The Toronto Mower was thoroughly tested in all parts of Canada last season, and you will find over a hundred letters published in our 1878 Catalogue. By referring to these when canvassing, you will be able to find some one among the number with whom your customer is acquainted. These testimonials are *bonâ fide* expressions from actual purchasers, and we have taken particular pains to