

**THE IMPERIAL LIFE ASSURANCE COMPANY OF CANADA.** W. H. Seymour, District Manager, Spector Building.—This company represents the 20th century way of doing business, and in the nine years it has been in operation has written more insurance than any other Canadian company has ever written in the same length of time. They now have \$20,000,000.00 in force and are still increasing at a rapid rate, and boast of having the largest policy ever written in Canada. Simplicity, liberality and security are the three distinctive characteristics of the policy contract of the Imperial Life, making it an ideal policy. The Hamilton office is under the able management of Mr. W. H. Seymour, who has charge of Wentworth, Halton, Faldimond and Norfolk counties. It is one of the standard and recognised forces in the insurance circles of our city, and Mr. Seymour is one of the leading producers in Western Ontario.

**HARPER'S.**—The largest retail cigar store in Hamilton. Established 1895. Direct importer of high-grade Havana Cigars and Tobaccos and Sundries. Walking sticks and canes a specialty. Telephone 1374. 126 King Street West.

**WM. SMYE, Jr.,** Groceries, cor. Wellington and Rebecca Streets.—Mr. Smye carries a carefully selected stock of family supplies, suited for his large custom, and he understands the wants of Hamilton housekeepers perfectly, having been in the grocery business in our city for seventeen years. Among other attractive lines he handles the "Tartan Brand" of canned goods, and all his departments show the same care and good judgment in selection of stock. He carries a fine line of wines and liquors, and is prompt in deliveries. Mr. Smye is a native of Hamilton and was born on Rebecca Street near where his store now stands. He is a valued citizen, interested in all that is for the welfare of our city.

**B. EDWARDS,** Confectioner, 100-102 King Street W.—A record of over thirty years should give permanent place to any industry that has been properly conducted. Mr. Edwards has met the favor of the public in the manufacture of high grade confectionery and is the popular caterer to all kinds of functions and assemblies. He has studied the art of catering to its extreme limit and is prepared to give something original and attractive at any occasion. He keeps well trained waiters, furnishes cutlery, linen and every needful article for either a plain or elaborate feast. He conducts a retail bakery and confectionery, every feature of his business showing careful oversight and perfect knowledge of what he undertakes. No man in the city is more highly esteemed or more in demand than Mr. Edwards.

**THE CANADIAN CO-OPERATIVE CONCERN, LTD.,** General Department Store, 28 McNab St. and 51-53 King St. W., J. P. Whelan, President and General Manager.—Conspicuous among the mammoth commercial houses of the city is the Canadian Co-operative Concern, Ltd., whose growth since its establishment less than a year ago is little short of marvellous. They have recently extended their store to take in the King St. store-rooms and they now occupy 18,500 feet



Sawysr-Massay Company.

of floor space and require about fifty clerks. The stock of the concern is held mostly by farmers of the surrounding country, and Mr. J. P. Whelan, who is a merchant of years of practical experience, is president of the company and the efficient manager of the store. Their stock of goods includes everything in groceries, clothing, house-furnishing goods, carpets, furniture, hardware, etc and is complete in inviting assortment. Their business is on a firm foundation and not the result of any sensational methods.

**G. C. BRIDGES & SONS,** Druggists' Sundries, 122 King St. W.—This firm is one of the oldest in the city and perhaps



The London Machine Tool Company, Limited.

in the Dominion. The business began in 1844 and has followed the spirit of the times to every advanced movement. They handle patent medicines of every description, druggists' sundries in general, putting emphasis on that which seems to be the thing of to-day. They are doing an enormous business handling Briggs' Electric Oil, Shoe Fly Fly Poison and Fly Mats. They are progressive in the highest degree, know the commercial value of an article at a glance, and have brought their business to enormous proportion through well defined methods and earnest endeavor. There is not a firm in the city which contributes more to the solidity of commercial records than this.

**THE BOSTON CONFECTIONERY,** Wholesale and Retail, 151 King Street E., R. W. Hislop, Prop.—The confectionery is a good thing to find any hour in the day and any day in the year. This one has been established for four years and meets the demand for high class sweets in the superlative degree. Mr. Hislop is a skillful confectioner, has studied the business thoroughly, and has many original ideas which are evident in his candies and ice creams. They do an extensive wholesale business, especially in ice cream, shipments of which are made throughout a radius of one hundred and fifty miles.

**MUIR BROS.,** Tailors, 197 King Street E.—As tailors, David and William Muir hold prominent place in Hamilton, and are distinctly in the lead as makers of perfect fitting suits and importers of high class woolsens. They make suits from twenty-five dollars up that cannot be duplicated in this or any other place, every garment showing correct ideas and the finest points in good tailoring. David Muir has been known in the city for more than twenty years as an artistic tailor. One year ago they formed this partnership and are leading the trade in their line. They are natives of Scotland and have the tact and skill that belongs to the land of the thistle. Hamilton is to be congratulated on this addition to her business environment.

**THE PEREGRINE COAL CO., LIMITED,** Offices, 4 Market Square, Cannon and Ferguson Avenue, 403 Barton E.—Among the coal firms of Hamilton the Peregrine Coal Co., Ltd., has shown commendable enterprise in erecting an up-to-date electric coal elevating plant, with a capacity for storing over five thousand tons, on their premises on Ferguson Avenue. By his modern system about four hundred tons per day can be elevated to the various bins, with the minimum of labor, where it passes over the screens in to the delivery wagons, thus guaranteeing to every customer the cleanest coal that is to be obtained. The citizens of Hamilton are not slow in recognizing the merit of this new system over the old, as is shown in the ever increasing business of this firm, which caters especially to the domestic trade. Mr. J. M. Peregrine, who is president of the company, is thoroughly experienced, having been in the coal business for over thirty years, and is an authority on all matters touching on anthracite and bituminous coal. Mr. F. J. McMichael, vice-president, and Mr. J. G. Sherrin, treasurer, who have charge of the offices, are business men who are ever alert on matters affecting the coal trade.