

## APPENDIX No. 5

A. The European returns from Gravensteins this year, were good, and our sales in the West were very good too. I think the Western market is the better market for us.

Q. The Gravenstein is a fall apple, is it not?

A. Yes.

*By Hon. Mr. Burrell:*

Q. What is your expense in laying down a barrel of apples in the Northwest.

A. \$1.24 to Winnipeg.

Q. As against what rate to England?

A. Eighty or ninety cents to England.

*Mr. Schaffner:*

Q. I understood Mr. Johnson to say at the last meeting that the Nova Scotia fruit grower got as cheap a freight rate to the West as his Ontario competitor did?

A. I am not posted as to that.

Q. Well, Mr. Johnson said that the Nova Scotia man got just as cheap a rate to Winnipeg as the Ontario man did.

A. \$1.24 is what it cost us.

Q. The Ontario fruit growers do not pay that?

A. No, I do not think they do.

*By Mr. Douglas:*

Q. Is that per hundred?

A. No, a barrel of 150 pounds.

Q. The rate is \$1.04 a hundred, say from Hamilton, Toronto, or any central point in Ontario, to Winnipeg.

A. That must be the express rate. To Edmonton it costs us \$2.04.

*By Hon. Mr. Burrell:*

Q. You are speaking of the rate per barrel, not per hundred pounds?

A. I am speaking of the rate per barrel. The rate to Montreal is 48 cents.

*Mr. Schaffner:*

Q. Tell us what you get for your apples?

A. \$2 a barrel for Ones and Twos. We sold them f.o.b. cars \$2.

*By the Chairman:*

Q. And what is the freight to Winnipeg?

A. \$1.24. That would be \$3.25 they would practically cost there.

Q. That is the apples are laid down in Winnipeg for \$3.25 per barrel?

A. That is to the large dealer who buys them by the carload. He in turn sells the apples to the retailer.

*By Mr. Douglas:*

Q. Not necessarily a large dealer, a retailer might buy by the carload.

O. Any shop-keeper has the privilege of buying by the carload.

*Mr. Wilson (Wentworth):*

Q. What do you pay for a box?

A. Fifteen cents.

Q. What do you pay for packing a box?

A. We calculate that it costs us ten cents. We don't know how to pack boxes and do not want to go into the box business at all.

*By Mr. Foster (Kings, N.S.):*

Q. What is the name of the inspector who was sent down by the Government to Nova Scotia?