

	INDUSTRY SECTOR																							
	TOTAL			UK			GERMANY			FRANCE			ITALY			SWEDEN			SWITZERLAND			NETHERLANDS		
	TOTAL	Tech Int.	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	Total	Tech Int.	Other	
TOTAL INTERVIEWS	704	264	100	50	50	104	47	57	100	34	65	100	33	64	100	39	61	100	29	69	100	32	68	
	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	
Aerospace	32	32	6	6	-	2	2	-	10	10	-	6	6	-	3	3	-	2	2	-	3	3	-	
	4.5	12.1	6.0	12.0	-	1.9	4.3	-	10.0	29.4	-	6.0	18.2	-	3.0	7.7	-	2.0	6.9	-	3.0	9.4	-	
Automotive	57	16	10	3	7	13	-	13	7	-	7	7	-	7	9	6	3	-	-	-	11	7	4	
	8.1	6.1	10.0	6.0	14.0	12.5	-	22.8	7.0	-	10.8	7.0	-	10.9	9.0	15.4	4.9	-	-	-	11.0	21.9	5.9	
Biomedical	13	13	5	5	-	1	1	-	1	1	-	-	-	-	1	1	-	1	1	-	4	4	-	
	1.8	4.9	5.0	10.0	-	1.0	2.1	-	1.0	2.9	-	-	-	-	1.0	2.6	-	1.0	3.4	-	4.0	12.5	-	
Chemicals	50	11	11	3	8	7	-	7	5	-	5	7	-	7	6	1	5	2	-	2	12	7	5	
	7.1	4.2	11.0	6.0	16.0	6.7	-	12.3	5.0	-	7.7	7.0	-	10.9	6.0	2.6	8.2	2.0	-	2.9	12.0	21.9	7.4	
Electronics	82	82	20	20	-	15	15	-	1	1	-	4	4	-	13	13	-	14	14	-	15	15	-	
	11.6	31.1	20.0	40.0	-	14.4	31.9	-	1.0	2.9	-	4.0	12.1	-	13.0	33.3	-	14.0	48.3	-	15.0	46.9	-	
Environment	57	57	7	7	-	6	6	-	6	6	-	-	-	-	17	17	-	9	9	-	12	12	-	
	8.1	21.6	7.0	14.0	-	5.8	12.8	-	6.0	17.6	-	-	-	-	17.0	43.6	-	9.0	31.0	-	12.0	37.5	-	
Financial	28	4	2	1	1	-	-	-	4	-	4	1	-	1	-	-	-	-	-	-	21	3	18	
	4.0	1.5	2.0	2.0	2.0	-	-	-	4.0	-	6.2	1.0	-	1.6	-	-	-	-	-	-	21.0	9.4	26.5	
Food	72	7	8	-	8	10	-	10	24	-	24	7	-	7	6	2	4	6	-	6	11	5	6	
	10.2	2.7	8.0	-	16.0	9.6	-	17.5	24.0	-	36.9	7.0	-	10.9	6.0	5.1	6.6	6.0	-	8.7	11.0	15.6	8.8	
Forest products	16	3	2	-	2	-	-	-	3	-	3	3	-	3	5	1	4	-	-	-	3	2	1	
	2.3	1.1	2.0	-	4.0	-	-	-	3.0	-	4.6	3.0	-	4.7	5.0	2.6	6.6	-	-	-	3.0	6.3	1.5	
Information technology	63	63	16	16	-	8	8	-	12	12	-	6	6	-	5	5	-	4	4	-	12	12	-	
	8.9	23.9	16.0	32.0	-	7.7	17.0	-	12.0	35.3	-	6.0	18.2	-	5.0	12.8	-	4.0	13.8	-	12.0	37.5	-	
Life sciences	50	50	3	3	-	7	7	-	4	4	-	16	16	-	11	11	-	7	7	-	2	2	-	
	7.1	18.9	3.0	6.0	-	6.7	14.9	-	4.0	11.8	-	16.0	48.5	-	11.0	28.2	-	7.0	24.1	-	2.0	6.3	-	
Machinery	133	37	15	7	8	7	-	7	4	-	4	21	-	21	35	11	24	28	6	22	23	13	10	
	18.9	14.0	15.0	14.0	16.0	6.7	-	12.3	4.0	-	6.2	21.0	-	32.8	35.0	28.2	39.3	28.0	20.7	31.9	23.0	40.6	14.7	
Mining/ mineral development	17	8	6	3	3	-	-	-	2	-	2	-	-	-	4	1	3	1	1	-	4	3	1	
	2.4	3.0	6.0	6.0	6.0	-	-	-	2.0	-	3.1	-	-	-	4.0	2.6	4.9	1.0	3.4	-	4.0	9.4	1.5	