

For details, please telephone the Ottawa ATS contacts, (613) 759-7687 or (613) 759-7634 or your regional ATS coordinator:

Atlantic	Tel.: (902) 893-0068
Quebec	Tel.: (418) 648-4775
Ontario	Tel.: (519) 837-9400
Manitoba	Tel.: (204) 983-3032
Saskatchewan	Tel.: (306) 780-5545
Alberta	Tel.: (403) 495-5526
British Columbia	Tel.: (604) 666-6344

Canadian International Development Agency (CIDA)

An important possible source of financing for Canadian ventures in Mexico is the special fund available through CIDA under the Industrial Cooperation Program (CIDA/INC). This program provides financial contributions to stimulate Canadian private-sector involvement in developing countries by supporting long-term business relationships such as joint ventures and licensing arrangements. CIDA/INC supports the development of linkages with the private sector in Mexico by encouraging Canadian enterprises to share their skills and experiences with partners in Mexico and other countries. A series of CIDA/INC mechanisms help enterprises establish mutually beneficial collaborative arrangements for the transfer of technology and the creation of employment in Mexico.

There are five CIDA/INC mechanisms that help eligible Canadian firms to conduct studies and that provide professional guidance and advice to potential clients. Where a project involves environmental improvement, technology transfer, development assistance to women, job training or job creation, early contact with CIDA's Industrial Cooperation Division is suggested. An important CIDA criterion is that the project creates jobs in Mexico without threatening jobs in Canada. In fact, most CIDA-assisted projects have produced net increases in Canadian jobs. For more information, contact:

Industrial Cooperation Division

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