

REPORT 4
88/07/27

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 637-SAO PAULO

011-OIL & GAS EQUIPMENT, SERVICES
BRAZIL

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 4 ORGANIZATION OF 2ND BZL/CDA OIL & GAS SEMINAR
(JUNE 88). (2) FOLLOW-UP NATURAL GAS SYMPOSIUM
(NOV 88). (3) CULTIVATE NEW CONTACTS IN OIL
SECTOR.

QUARTERLY RESULTS REPORTED:

(1) SEMINAR POSTPONED AT PETROBAS REQUEST.
(2) ASSISTED COYS IN SELECTION OF J.V. PARTNERS
AND REPS. TERMS OF AGREEMENT UNDER DISCUSSIONS.
(3) NEW CONTACTS ESTABLISHED WITH MONTREAL ENG.
(CAN-OCEAN), CONDUCTO (IPE) & LEADING FLEXIBLE/