

REPORT 4  
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 471-WARSAW

016-INDUSTRIAL MACHIN, PLANTS, SERV.  
POLAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

MANUFACT & MATERIAL PLANT, EQP.

CONTACTING OIL SEED PROCESSING PLANT AND PRESENTING CANADIAN COMPANIES AND THEIR CAPABILITIES.

CONTACTING DAIRY PROCESSING PLANTS FOR PROMOTION OF CANADIAN COMPANIES.

OBTAIN SPECIFICATIONS OF PROJECT AND EQUIPMENT SOUGHT BY POLISH PLANTS.

ANTICIPATED RESULTS:

IDENTIFICATION OF MAJOR PROJECTS AND END USERS

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INTEREST ONE CANADIAN COMPANY IN BIDDING ON POLISH REQUIREMENTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 IDENTIFY AND VISIT INVESTORS IN OIL SEED CRUSHING, GRAIN STORAGE AND OTHER INDUSTRIAL PROJECTS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

SIX CALLS MADE. GRAIN STORAGE PROJECT POSTPONED. SIMON DAY ALERTED. UNABLE TO IDENTIFY FINANCING FOR OIL SEED CRUSHING PLANTS.