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President's Message

I am delighted and honoured to be appointed President of The Canadian Chamber of Commerce in Hong Kong for the next 12-month term.

Last year's President, Eliza Chan, did a great job in expanding our efforts into China, and in making the Chamber more responsive to business members for whom English is not the first language. This message and each of the magazine's cover stories are now in both

English and Chinese. Eliza was also responsible for encouraging interesting and high profile events with a China focus.

The "Profiting from Partnership" conference in early May was wildly successful, with more than 75 delegates from Canada attending and another 75 delegates from Hong Kong and China. I talked with many of the Canadian delegates and it was refreshing to see so many Canadians now exploring business opportunities in the region. My appreciation and thanks to the lead corporate sponsor, the Bank of Montreal, the many co-sponsors, volunteers, and organisers. A special thanks to Eliza, Leslie Henderson, Paul Lam, Scott Mullin and the many volunteers who put in extra hours and late nights to ensure this conference was such a success.

In the upcoming year, I would like our new Executive to continue Eliza's initiatives. I would also like to ensure our members feel they are getting value from their Chamber membership. Over the summer months, each of the members of the Executive will be calling on corporate members to ask what the Chamber should be doing to add value. I also encourage any member to call me with ideas you may have.

Our Chamber incurred an operating loss in the last fiscal year; the first loss in recent years. A loss is also budgeted for this year. The reason for these losses is that, beginning in January 1994, the Chamber had to lease its own office space. Rent and related costs will be about HK\$600,000 per year. This is an expense we haven't had to bear in the past.

Thus, the new Executive will be looking at ways to increase our annual revenue and keep our other costs in line.

In the next month, we will also be looking for members to chair and sit on our various committees. Please let us know if you are interested in taking a more active role in the Chamber by volunteering your time and expertise to one of our 15 committees.

香港加拿大商會 Barry Macdonald 主席獻辭

本人十分榮幸獲委任為新一屆的、任期一年的香港加拿大商會主席。

上屆商會主席陳清霞女士在任期間，積極將會務擴展至中國，並給予非英語會員許多照顧，取得卓越的成績。現在，商會刊物內的主席獻辭與封面故事已有中英文對照。此外，陳女士亦鼓勵舉辦一些有趣的、主題與中國有關的大型活動。

商會在今年五月初舉辦題為《共創機會，共同發展》的研討會，取得圓滿的成功。七十五名來自加拿大的代表，聯同另外七十五名來自香港和中國的代表一起出席了研討會。我曾經跟與會的多位加拿大代表談過，十分欣喜地發現他們大都積極地在這一地區尋找發展業務的機會。在此，我要向是次研討會的主要公司贊助商蒙特利爾銀行，以及多位聯合贊助商、義務人士與主辦單位表示讚賞和感謝，並特別感謝陳清霞女士、Leslie Henderson、Paul Lam、Scott Mullin，以及多位義務人士的協助，感謝他們抽出寶貴的時間，以確保此次研討會主辦成功。

在任期間，我將與新一屆的執行委員會成員繼續沿著上屆會長陳清霞女士的方向工作，並確保每位會員加入商會後，都可從中得益。今年夏天，商會內各執行委員會成員將到訪各公司會員，徵求他們改進商會會務的意見，同時，亦鼓勵任何對本會有意見的會員與我聯絡。

商會業務在去年財政年度出現近年首次的虧損，而今年預算仍將有赤字。這些虧損的主要原因是從一九九四年一月開始，商會要為本身租用辦公室。租金及有關開支每年將達六十萬港元，而這些開支是我們過去從來不用負擔的。

因此，新任的執行委員會將設法增加本會每年的收入，並盡量控制其他項目的開支。

在未來幾個月裡，我們將積極尋找會員來負責商會各個委員會的工作。閣下如有興趣在會內擔當活躍角色，而又願意撥出寶貴時間與專業經驗，從而成為本會十五個委員會中的一員，請立即與我們聯絡。

Barry MacDonald