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Yonge Street Arcade, Toronto.

To Timber Manufacturers and Exporters

THIS ADVERTISER, A CANADIAN, HAV-
ING had 18 years experience as salesman
and broker in the timber trade in Great Britain,
with previous experience in Boston and Bur-
lington, Vermont, is desirous of returning to
Canada and would be pleased to hear of an
opening where his experience and services
would command reasonable remuneration. Age
40, married. Can offer undeniable recommenda-
tions. Address in first instance, "Experi-
ence," care of CANADA LUMBERMAN, Toronto or
Montreal.

CURRENT TRADE CONDITIONS.

ONTARIO.

The volume of the lumber business of
the month of November was, all things
considered, better than could reasonably
have been expected. The buying power
was, perhaps, not as good as that of the
previous month, but still of a very satisfac-
tory character. The past week has shown
signs of a slackening up, and it is likely
that a smaller trade will be handled from
this time forward until after the turn of the
year. Little change either in demand or
prices need be expected in the near
future.

The deadlock between the Ottawa
Valley manufacturers and the British
exporters has been broken. The 1904
deal cut of the Hull Lumber Company has
been placed with Watson & Todd, while
half of the J. R. Booth cut has been taken
by Robert Cox & Company. In both
instances an advance of ten per cent. on
last season's figures is reported to have
been obtained.

We do not think that prices of hemlock
are quite as firm as they were, but there is
no positive weakness to be observed.
Hardwoods are strong notwithstanding a
less urgent demand. Birch and elm are
among the best sellers.

QUEBEC AND NEW BRUNSWICK.

Several shippers of spruce deals have
been endeavoring to close contracts for
next season's stock at prices correspond-
ing to those which ruled this year, but
it is understood that they have been
unsuccessful and that manufacturers are
asking an advance. Now that contract-
ing for the Ottawa Valley pine production
has commenced, it is expected to fa-
cilitate the closing of contracts for spruce
stocks. Manufacturers are asking an ad-
vance on the ground of increased cost of
production. In Nova Scotia the quantity
of spruce deals manufactured next year
will in all probability show a considerable
decrease owing to forest fires, which
swept through lands that had been logged
before. The small logs remaining on
these lands will be cut, and very few of
them will be large enough to produce
deals for the British market. The mills
in Nova Scotia have marketed practically
all the lumber cut this year. Enquiries
are being received for stock for shipment
to New York, where spruce is selling at
the highest average prices ever obtained.

MANITOBA AND BRITISH COLUMBIA.

The active building season in the North-
West is about over, and the demand for
lumber has fallen off considerably. There

is still some call for finishing lumber, which
is likely to be in more or less demand all
winter. Prices are somewhat weaker on
account of the sharp competition ex-
perienced from American manufacturers.
There has been some buying for spring
delivery at current prices. The British
Columbia mills supplying the foreign trade
are busy, but the stock of unsold lumber
for local and eastern consumption is large
and the demand quiet. This applies also
to the shingle industry. Manufacturers
have received some encouragement from
the recent visit of two or three large
United States buyers of shingles. It is
said that they placed some orders with
Vancouver mills, being induced to do so
by the superior quality of the British
Columbia product.

UNITED STATES.

The lumber trade of the United States
is seasonably quiet. Wholesale orders
are scarce, but there is a good movement
of small lots, and in Buffalo a large de-
mand for doors and house finish. Dealers
are not stocking up to any extent, but
their policy of conservatism is causing
holders of lumber no anxiety, as they
believe there will be no break in prices.
Inventories of stocks on hand at wholesale
centres show much less than at same time
last year. At Buffalo it is stated that
there is not box lumber enough in sight to
keep the box factories running through
the winter and early spring, and there is
very little of this class of lumber held at
the mills. It is quite probable that box
lumber will advance before spring, re-
gardless of the general trend of prices.
The manufacturers in Wisconsin and
Minnesota are restricting their log input,
so that they may be in a position to cope
with any falling off in the demand for
lumber next year. Spruce prices are very
strong. Both frames and random are
selling in Boston at from fifty cents to
one dollar above the list for prompt de-
livery. The hardwood trade maintains a
healthy tone. Birch, elm and basswood
are receiving a large call and the advance
in price has been well maintained. Some
dealers have been compelled to refuse
orders for elm on account of being unable
to make delivery within the specified
time. White pine and white cedar
shingles are moving rather slowly, but
there is more inquiry for red cedars.

GREAT BRITAIN.

We can learn of no important change
in the British lumber market. Business is
rather lifeless and little improvement is
expected until the new year. The stocks
at the leading importing centres are not
excessive, but it must be remembered
that the consumption this fall and winter
has been smaller than last year and
promises to continue so for a few months.
The auction sales have been about the
only guide to prices. These have develop-
ed no weakness; in fact, at the Man-
chester sale of the Lightbourn, Rigby &
Company stock high prices were realized.
Third quality pine deals, 3x11 inch,
brought £12 10s per standard; 3x9 inch
£11 5s, and 3x7 inch £11. A small
quantity of 4x7 inch spruce realized £8
5s. A good line of 3-inch birch sold at
£5 17s 6d per standard, and some Que-
bec ash timber at 1s 1d per cubic foot.

TO HOLDERS OF BIRCH LIMITS.

Can you cut birch into Squares, &c. We
can also take birch cut on the sweep with
a jigger or small band saw. Large quan-
tities required. Write in first instance to
"Finance," c/o CANADA LUMBERMAN.

STOCKS AND PRICES.

F. F. Neale, of Chatham, N. B., has
shipped over 60,000,000 feet of deals this
season.

Seaman, Kent & Company, of Menford,
Ont., have just received a cargo of 250-
000 feet of maple lumber from Bay City,
Mich.

A three and a half mile timber berth on
the North Forks Coal Branch, Kent Coun-
ty, New Brunswick, was sold by the
Government last week to C. C. Stiles at
\$50 per mile.

The John Harrison & Sons Company, of
Owen Sound, Ont., have just shipped a car-
load of numbered mile posts over the Cana-
dian Pacific Railway for use on that line.
There were 560 posts in the shipment.

The New Brunswick Government will
offer for sale on December 9th a timber
berth of two square miles on the Square
Lake, Parish of Botsford, Westmorland
County, for which James Friel has made
application.

The Hanburg Manufacturing Company,
of Brandon, Man., have 75 teams and 250
men at work on their limits in Duck Moun-
tains getting out logs. The season in that
district has opened earlier than last year
and there are prospects of a large input.

The Carrey Lumber Company, which
recently closed a deal for the purchase of
200,000,000 feet of white pine on the
Spanish River, will establish their head-
quarters at Massey, Ont. They will put
in 10,000,000 feet of logs to be sawed
under contract next year.

The Canadian Timber & Saw Mill Com-
pany, of Trout Lake City, B. C., has just
let a contract for 100,000,000 feet of logs,
involving an expenditure of half a million
dollars, to E. L. Kinnon. English capital
is backing the enterprise, and the contract
is the largest let for some time. The com-
pany owns from four to six hundred mil-
lion feet of timber along Trout Lake.

The Harbor Commissioners of Montreal
invite tenders in this issue for a supply of
timber and planks for 1904, including hem-
lock, white pine, red pine, elm, maple, and
spruce. There are 194,000 feet of spruce
planks and 175,000 ft. of pine planks called
for. The piles required consist of 500
pieces white pine, 300 pieces red pine and
100 pieces elm, averaging 47 feet long.

R. F. Dorfman, who represents the lum-
ber syndicate which has been buying up
small parcels of timber in the vicinity of
Nanaimo, B. C., states that the first boom
of 600,000 feet of logs will be ready early
this month. It is probable that another
camp will be started early in the spring
near Courtney, where the syndicate has
about 110,000,000 feet of timber. Some
of this is 250,000 feet to the acre.

The Victoria Lumber & Manufacturing
Company, of Chemainus, B. C., have pur-
chased 4,000,000 feet of fir logs at Everett,
Wash., which are being towed from Puget
Sound to their mills. It is stated that the
logs were purchased under contract that
they should be delivered at the mills at
approximately \$4.10 per thousand feet.
This is one of the largest purchases of logs
made outside of British Columbia in
several years. It is reported that the
company were forced to buy on account of
interruptions to their own logging opera-
tions by inclement weather.

Preparations are well advanced for log-
ging operations on the St. Croix river, in
New Brunswick. The cut will probably
reach 30,000,000 feet, about the same as
last year. James Murchie will cut about
7,000,000 feet, H. F. Eaton & Sons 10,-

000,000 feet, F. H. Todd & Sons 8,000,-
000 feet, and the Eastern Pulp Wood
Company about 8,000,000 feet. Granville
Chase will not operate this winter, having
made arrangements with the Eastern Pulp
Wood Company for a supply of logs. Mer-
cier & Company have also arranged
for some logs and will cut but little this
winter.

THE OTTAWA VALLEY.

(Correspondence of the CANADA LUMBERMAN)

To-day another big sale of 1904 dea-
was recorded. Watson & Todd, the well
known Liverpool firm, has closed with the
Hull Lumber Company for the entire ca-
of red and white pine deals to be sawn
under contract next year. While the
actual figures are not obtainable, it is
understood the price shows an advance of
ten per cent. over last year's figures. The
transaction covers between fifteen and
twenty million feet.

November, always looked on as the
season for such sales, has only seen two
this year. For the past three weeks a
deadlock has existed between the English
buyers and the Ottawa district manu-
facturers of deals. The latter have been
holding out for an advance of twenty per
cent. on last season's rates, offering, of
course, as ground for such advance the
stiff price of labor and supplies. The
English buyers, however, according to one
of the number, could not pay the price
asked and expect to realize on the invest-
ment. In turn they pointed out that
British trade was dull and the market well
stocked. The question of supply and
demand, not cost of production, should,
they claimed, govern the case.

It is now believed, however, that the
deadlock has been broken, and that the
other sellers and buyers will get together
and agree on terms.

All the mills in the Ottawa district have
practically closed. To the surprise of many
it is stated that the season's cut as com-
pared with that of former years shows a
falling off of fully ten per cent. For
instance, the big Booth mill is said to be
between thirteen and fifteen million feet
behind its cut for the corresponding period
last year. As the supply of logs was a
constant one and the weather steady, the
blame for the shortage is laid on labor.

The Shepard & Morse Company, which
took over and fitted up the Mason mill in
the west end of the city, had a good
season's business. It has been decided to
install another double cutting band saw
for next season's work. The one installed
last year was the first of its kind seen in
the Ottawa district. Next season the
mill will be better equipped than ever with
two such saws.

Reports from the limits go to how

TELEGRAPH POLES WANTED

We buy all lengths. Write
us for prices and you will
see that by cutting your
Cedar into Poles it will net
you more than you can get
out of it in any other way.

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Successors to McCallrey & Farwell.

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