They were willing to prepare their article in such a matter as suited their customers. I hope to see the day when our friends over in England will not have to go to Denmark for their butter but when the farmers of Canada will be able to produce butter of such a standard as to command as good a price as any other country.

It seems to me that the times also demand men who are willing to act upon the teaching laid down by Dr. Franklin—that "honesty is the best policy." If we mean to retain our trade with Great Britian, for example, all kinds of sharp tricks and practices must be scouted. I don't believe our fruitgrowers are doing the best thing for themselves if they pack their apples so that the inferior ones all go to the centre of the barrel, while at the top and bottom is an article of superior quality. We ought to unite to frown down the man who practices dishonest methods—who palms off three pecks for a bushel, or seeks to pay a just debt of a dollar with seventy-five cents. The man who stoops to such things as these is hurting you and me as well as himself.

I think, too, the times demands more men as farmers who cultivate their own land. In some sections the practice of renting farms is a great curse to agriculture. The landlord who is not himself wealthy demands the last dollar of rent, and the tenant, who is frequently a man without capital or great skill, leases a farm for a number of years, and says to himself "I will get all I can out of the land in the time." Both these men with their clutches on the land soon bring it to a condition in which neither receives his proper portion of the returns. I shall hail with great delight the day when more farms are cultivated by their owners. With the land passing from father to son continued advancement would be the result.

Then, we need men who believe in their own business. There are too many who are disgusted with being farmers—who are always complaining and calling farming the meanest business on earth, and who would get out of it if they only could. I wish I could find some way of sending all these men off to Dakota, or some other out-of-the-way place, and let the vacancies be filled by men who really believe in the business and whose heart is in it. I believe in it myself, and I don't propose to hang my head because I follow it either. There is no necessity why I should. We need men who regard their calling as among the best on earth and who are not ashamed to hold up their heads among their fellow men.

It is because I believe that all these qualities are encouraged, either directly or indirectly, by the Institute that I hail with such delight the fact that they are increasing in influence, and as head of the Department of Agriculture for this Province, I am anxious to do all that can be done to help forward the movement. I am very grateful for the resolution passed yesterday in reference to the departure I have taken in furnishing the members of the Institutes directly with whatever literature it was possible to give them. I believe that this is one of the legitimate ways by which the government may assist the farmer, and I am glad to know that it meets with your entire approbation. As representatives of the different local Institutes, I want you to take back with you to your homes my fraternal greeting, and I would like you to say that we expect they will not stop when merely fifty members have been secured—just enough to lay