

Date 10-MAY-91

Page 15

NO MARKET IN MEXICO/HAVE NOTHING TO EXPORT THERE.....	11,
MEXICAN LABOUR NOT SKILLED ENOUGH.....	12,
CONOITIONS OF PRODUCTION/THE ENVIRONMENT	13,
CANAOIAN DOLLAR INTEREST RATES.....	14,
TAXES IN CANADA.....	15,
COST OF SOCIAL PROGRAMS IN CANAOA.....	16,
DON'T SEE ANY BENEFIT (GENERAL).....	17,
HURTING FROM U.S./CANAOA FREE TRAQE AGREEMENT.....	18,
NOT SURE HOW THE FREE TRAQE AGREEMENT WITH MEXICO WOULD AFFECT US.....	19,
ONLY U.S. COMPANIES WOULD BENEFIT.....	20,
ALL OTHER MENTIONS.....	38,
DON'T KNOW.....	39,
OPEN.....	40,

Q015 Do you currently export to Mexico?

YES.....	107- 1
NO.....	2
(DON'T KNOW).....	3

-----+
 IF Q015 (NO OR DON'T KNOW), ASK Q016
 -----+

Q016 Are you currently considering exporting to Mexico?

YES.....	108- 1
NO.....	2
(DON'T KNOW).....	3

-----+
 IF Q015(YES), ASK Q017--PART 1
 -----+

Q017 If a Free Trade Agreement including Canada, the United States, and Mexico comes into effect, how likely is it that your company would take the following actions ...

Continue to export to Mexico

NOT AT ALL LIKELY.....	109- 1
NOT VERY LIKELY.....	2
SOMEWHAT LIKELY.....	3
VERY LIKELY.....	4
DON'T KNOW.....	5

-----+
 IF Q015(NO OR DON'T KNOW), ASK Q017--PART 2
 -----+

Q017 If a Free Trade Agreement including Canada, the United States, and Mexico comes into effect, how likely is it that your company would take the following actions ...

Begin exporting to Mexico

NOT AT ALL LIKELY.....	110- 1
NOT VERY LIKELY.....	2
SOMEWHAT LIKELY.....	3
VERY LIKELY.....	4
DON'T KNOW.....	5

Q017 If a Free Trade Agreement including Canada, the United States, and Mexico comes into effect, how likely is it that your company would take the following actions ...

Buying materials and components from Mexico

NOT AT ALL LIKELY.....	111- 1
NOT VERY LIKELY.....	2
SOMEWHAT LIKELY.....	3
VERY LIKELY.....	4
DON'T KNOW.....	5

Q017 If a Free Trade Agreement including Canada, the United States, and Mexico comes into effect, how likely is it that your company would take the following actions ...

Enter into joint ventures in Mexico

NOT AT ALL LIKELY.....	112- 1
NOT VERY LIKELY.....	2
SOMEWHAT LIKELY.....	3
VERY LIKELY.....	4
DON'T KNOW.....	5

Q017 If a Free Trade Agreement including Canada, the United States, and Mexico comes into effect, how likely is it that your company would take the following actions ...

Setting up plant and equipment in Mexico

NOT AT ALL LIKELY.....	113- 1
NOT VERY LIKELY.....	2
SOMEWHAT LIKELY.....	3
VERY LIKELY.....	4
DON'T KNOW.....	5

-----+
 And now just a few questions to help us classify your answers.
 -----+