

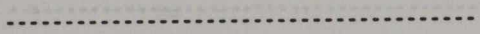
REPT4D
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :605-DETROIT

005-ADVANCED TECH. PROD. & SERV
UNITED STATES OF AMERICA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	ADDRESS STATE CHAPTERS OF ELECTRONIC REPRESENTATIVES ASS. FIND ADDITIONAL QUALIFIED LINES OF DISTRIBUTION FOR CDN CO.	
	SEMINAR IN ANN ARBOR ADDRESSING INVEST & JV OPPORT. IN CDA DRAW 2 TO 3 VIABLE INVESTMENT LEADS FROM THE HIGH-TECH	COMMUNITY SURROUNDING U. OF M.
	FINALIZE AGREE TO COVER DATA SHARING & REPRES RIGHTS IN N.A.M TECHNICAL DATA SHARING BETWEEN 2 NATIONAL TRADE ASSOCIATIONS	AND AN AGREEMENT OF JOINT REPRESENTATION.
	FOLLOW-UP PLANT VISITS WITH U.S. FIRMS INV. WITH SUBCON. CON BETTER UNDERSTANDING OF SPECIFIC SOURCING REQUIREMENTS.	SOURCING ASSIS. PROV. BY CONGEN 6-7 BUYING CONTRACTS MADE.



TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----		
QUARTER: 2 -----	Organization of major trade show Autofact including mailings to territory, mailings to Canada, solicitations to potential partners.	Located rep for Canadian company. Other rep requests on-going into 3rd quarter.
QUARTER: 3 -----		
QUARTER: 4 -----		