

REPORT 4  
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 505-JAKARTA

011-OIL & GAS EQUIPMENT, SERVICES  
INDONESIA

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PLANNING:           ACTIVITIES PROPOSED IN POST PLAN:  
                    MARKET IDENTIFICATION/OPPORTUNITY REPORT.

ANTICIPATED RESULTS:  
IDENTIFY MARKET OPPORTUNITIES.

TRACKING:           ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 CONTINUE TO MONITOR AND ASSIST COYS TO PURSUE  
PROSPECTS IN SECTOR WHICH HAS BEGUN TO SHOW  
SIGNS OF IMPROVEMENT.

ASSISTED IN MAJOR GOVT OF ALBERTA PARTICIPATION  
IN PIPETECH '87.

QUARTER: 3 CONTINUE TO MONITOR & ASSIST COMPANIES TO PURSUE  
PROSPECTS IN SECTOR WHICH HAS BEGUN TO SHOW SIGN  
OF IMPROVEMENT.

ASSIS. TO ICL ENGINEERING IN BID AN EXPANSION OF  
PERTAMINE BANTANG LNG-PLANT(SUPPLY OF FRP PIPE  
WORTH APPROX. CDN\$3.5M). PHILLIPS CABLES LTD.  
WITH POST SUPPORT IS MAINTAINING & CONTINUING TO  
SUPPLY CBLES TO LOCAL OI & GAS INDUSTRIES.

QUARTER: 4 -----