

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 2ND QUARTER OF 1986 (862)

Summary for POST: Dallas

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	16.5	0.0	27.5	0.0	1.21	352 (Enquires)
from Territory	7.8	0.0	17.5	0.0	0.66	178 (Enquires)
B. Export Promotion Projects and Events	9.5	0.0	5.5	0.0	0.49	19 (Projects/Events)
C. Other Trade Development Activities	15.3	0.0	1.0	0.0	0.63	
D. Promotional Projects	12.8	0.0	24.0	0.0	0.99	12 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	1.8	0.0	0.0	0.0	0.07	10 (Enquiries)
from Territory	6.8	0.0	4.5	0.0	0.36	52 (Enquiries)
F. Service to Government						
External Affairs	4.3	0.0	0.0	0.0	0.17	14 (Reports)
OGDs, Provinces, ETC	2.5	0.0	4.5	0.0	0.19	26 (Contacts)
G. Administration						
Program Management	11.3	0.0	0.0	0.0	0.45	
Leave, Professional Dev.	10.0	0.0	15.5	0.0	0.71	
Total TID Program	98.6	0.0	100.0	0.0	5.93	
H. Other Programs	1.8	0.0	0.0	0.0	0.07	

Trade Officers: 6

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS