

HOW TO DEBATE.

Do not get angry.
Be always teachable.
Give positive arguments.
Do not whine or find fault.
Be brief, simple and direct.
Keep cheerful and confident.
Always go to the foundation.
Be ready for every emergency.
Learn how to make a contrast.
Be confident, but not dogmatic.
Do not quibble over trivialities.
Illustrate from familiar experience.
Keep a cool head but a warm heart.
Avoid ornamentation and decoration.
Avoid all prolixity or mere ingenuity.
Command attention in your first phrase.
Find the fundamental principle involved.
Never declaim, but speak directly to men.
If your opponent gets angry, laugh at him.
Be clear, simple, and pointed, not oratoric.
Put your first point so as to win attention.
Appeal to the teachable spirit of your hearers.
Look up thoroughly all aspects of each subject.
Show a desire to learn more about the question.
Co-operate with others who speak on your side.
Find the truth and espouse it with all your heart.
Cultivate penetration, and also flexibility of mind.
State the question definitely to yourself and to others.
Give your arguments clearly, simply, and forcibly.—Success.

