

Shops You Ought To Know!

Designed to Place Before Our Readers The Merchandise, Craftsmanship and Services Offered By Shops And Specialty Stores.

AUTO BUSES TO HIRE
AUTO BUSES FOR HIRE, AND also two auto buses will leave King Square Sunday at 10 a. m. and 2 and 8 p. m. for Ben Lomond Lakes, return at 4 and 7 and 9 p. m. For reserved seats phone 2328-41. 68984-8-18

AUTO TRUCK
ALL KINDS OF GENERAL TRUCKING; auto towing and furniture moving promptly attended to. Phone Main 2823-41. 68988-8-18

BRASS PLATING
ELECTRIC LIGHT FIXTURES REFINISHED in all colors. Brass beds refinished and made as good as new. Ornamental goods repaired. Refinished in their original colors at Grondines the Plater. T.F.

BARGAINS
GLASS AND PUTTY, MIXED paint, oils, varnishes, whitening, cement, freckle and a thousand other things. Duval, 17 Waterloo. 68404-8-14
FLOOR OILCLOTH, STAIR OILCLOTH, Table Oilcloths, Shelf Oilcloths, new patterns just received at Wetmore's, Garden street.
FOR INFANTS, GIRLS AND MISSES, dresses, middie, hats, rompers, white underwear, Oliver Twist Suits, Raincoats, Sweaters, J. Morgan & Co., 629-638 Main street.
SCREEN GOODS: SCREEN DOORS, window screens, wire and cotton netting, chair seats, wood and fibre. Duval, 17 Waterloo. 68404-8-14

COAL
T. M. WISTED & CO., 148 ST. PATRICK street, American anthracite, all sizes, Springfield, Reserve Sydney soft coal also in stock. Phone 2145-11. Ashes removed promptly.
NOW LANDING FRESH MINED Sydney coal, James S. McGivern, 5 Mill street, Phone 42.
OLD MINE SYDNEY COAL ON hand. Prompt delivery. Jas. W. Carleton, 18 Rodney street, Phone W. 62.

CONTRACTORS AND BUILDERS
W. H. ROWLEY, CARPENTER AND Builder, house raising and moving a specialty, jobbing promptly attended to. Residence and shop 44 Rodney street, West St. John. Telephone West 461-21. 68146-10-21

DRESSMAKING
DRESSMAKING AND PLAIN SEWING done at 12 Harding street. 68776-8-16

ENGRAVERS
P. C. WESLEY & CO. ARTISTS AND engravers, 59 Water street, Telephone 68776-8-16

FILMS FINISHED
FILM DEVELOPED AND PRINTED by hand at Watson's, Main street. No machine work. Enlargement 8 x 10 for 35c.

FURNITURE MOVING, ETC.
FURNITURE AND PIANO MOVING and General Trucking. A. E. McInerney, 78 St. Patrick street, Phone Main 2487-11. 68781-8-8

GOLD AND SILVER PLATING
TABLEWARE OF ALL KINDS REPAIRED and Plated, Knives, Forks, spoons, cake baskets, castors, teapots, etc. Mesh bags repaired and plated. Also jewelry repaired and plated, gold or silver, at Grondines the Plater. T.F.

HATS BLOCKED
LADIES' STRAW, CHIP, TAGLE and Panama Hats blocked over in latest styles. Mrs. M. R. James, 290 Main street, opposite Adelaide.

HAIRDRESSING
MISS McGRATH, N. Y. PARLORS Imperial Theatre Building. Orders taken now for new hair, colorings, hair work a specialty. Gents' manicuring. Floor 2, Phone M. 2695-81. New York graduate.

IRON FOUNDRIES
UNION FOUNDRY AND MACHINE Works, Limited, George H. Waring, Manager, West-St. John, N. B. Engineers and machinists, iron and brass foundry.

MEN'S CLOTHING
\$12.00 SUIT WEEK AT TURNER'S, selling all \$15.00 and \$16.00 suits at \$12.00. Call and get a genuine suit bargain. Turner, out of the high-rent district, 440 Main. T.F.

YOUNG MEN'S SUITS READY TO WEAR at moderate prices. W. J. Higgins & Co., Customs and Ready-to-wear Clothing, 182 Union street.

MEATS AND GROCERIES
MEATS, GROCERIES AND PROVISIONS at lowest prices. We now sell soft coal, any quantity delivered. Tobias Bros., 71 Main street, M. 1746-21.

MARRIAGE LICENSES
WASSON'S ISSUE MARRIAGE LICENSES, any time, day or night. Wasson's Drug Store, 711 Main street.

MONEY TO LOAN
ON CITY FREEHOLD OR LEASEHOLD. Leonard A. Conlon, Solicitor, Ritchie building, city. 68888-8-29

NICKEL PLATING
AUTOMOBILE PARTS RE-NICKELED, made to look like new. Bicycle parts, sewing machine parts, stove fittings, bath-room fittings, etc., re-nickel at Grondines the Plater. T.F.

PHOTOS ENLARGED
PHOTOS ENLARGED, SNAPSHOTS enlarged, 8 x 10, for 35c. Just send negative. Films developed, etc. Wasson's Main street.

STENO-MULTIGRAPHING
L. C. SMITH TYPEWRITER AND Multigraph office. Expert work on new machines, circularizing, etc. Opp. P. O. Tel. 121.

SECOND-HAND GOODS
WANTED TO PURCHASE—GENTLEMAN'S cast off clothing, boots, musical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write L. Williams, 16 Dock street, St. John, N.B., Telephone 329-21.

SECOND HAND STOVES BOUGHT
Sold and Repaired. C. H. McFadden, 728 Main street. 68156-8-21

SECOND HAND BAND SAW
Plainer, Ship gear, all kinds mill gear, lifting chains, etc. Small rolls, pipe in to 2 in., canvas and cork life belts. John McGoldrick, 65 Smythe street.

HIGH CASH PRICE PAID FOR ALL
Ladies' and gents' cast off clothing, 10 Waterloo street. M. 3466-21. T.F.

WANTED TO PURCHASE—GENTLEMAN'S
Gentleman's cast off clothing, fur coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid. Call or write H. Gilbert, 24 Mill street, Phone 2392-11.

TYPEWRITER REPAIRS
EXPERT WORK, ALL MAKES. Machines satisfaction guaranteed. South Typewriter, Ltd., 167 Fr. Wm. Tel. 121.

WATCH REPAIRERS
WATCH AND CLOCK REPAIRING a specialty. Watches, rings and chains for sale. G. D. Perkins, 46 Princess street. T.F.

W. BAILEY, THE ENGLISH
American and Swiss expert watch repairer, 128 Mill street (next Hygienic Bakery). For reliable and lasting repairs come to me with your watches and clocks. Prompt attention and reasonable charges. Watches demagnetized.

FOR RELIABLE CLOCK AND WATCH
watch repairs go to Huggard, 67 Peters street. (Seven years in Waltham Watch factory.) T.F.

WOOD
DRY WOOD, \$1.50 PER LOAD, Apply D. W. Hand, Phone 2879-81. 68452-8-8

YOU WILL MAKE NO MISTAKE
when you call up 2080 to get dry kiln wood and good coal. F. C. Messenger. 68648-8-31

DRY SPAR WOOD, SAWED IN
Stove Lengths, \$2 per load. Jas. W. Carleton, telephone W. 62 and W. 87-11.

WE ARE NOW DELIVERING WET
deal ends and spar ends. McNamara Bros., Phone 738. T.F.

WEATHER STRIPS
CHAMBERLIN METAL WEATHER strip eliminates dust and drafts; estimates furnished free, 86 Princess street, Main 2479. 8-31

CAUTION!
WARNING—THE COLLECT-O-Dust Sweeping Powder Co., who manufacture their goods under four different patents granted by the Canadian Patent Office, for the highest grade sweeping powder on the market, warn the public against worthless imitations. Ask your dealer for Collect-O-Dust, the sweeping powder that satisfies. 40 per cent. discount. Dealers supplied. — R. J. Logan, Agent, 22 Paddock street, Phone Main 2925-21. T.F.

RECENT WEDDINGS
Fraser-McKnight.
Sydney Banforth Fraser and Miss Emily May McKnight, both of Tabusintac (N. B.), were united in marriage last night by Rev. S. B. Culp at the latter's residence, 4 Queen street. They were unattended.

GROCERY CONDITIONS.
The following comment on the market situation as regards food stuffs will appear in Canadian Grocer this week:—Corn crops have again registered an advance, due to the firm situation in the corn market. Starches, however, have

Ask Our Local Dealer

When installed according to plans furnished by us, the Sunshine Furnace will heat your home comfortably, healthfully and economically. Ask our local dealer to tell you how it's done, or write for free booklet.

McClary's
SUNSHINE FURNACE
LONDON TORONTO MONTREAL WINNIPEG VANCOUVER
ST. JOHN, N.B. SASKATOON EDMONTON

Lawford Grant, C. E. of Montreal, Eugene F. Phillips Glen Works, Ltd.

FINANCIAL

NEW YORK STOCK MARKET
J. M. Robinson & Sons, 21 John, N.B.
Quotations furnished by private wire of New York, Aug. 7.

Stocks	Closing	Opening	High	Low
Am Zinc	76 1/2	75	76 1/2	75
Am Car & Fdry	76 1/2	75	76 1/2	75
Am Loco	76 1/2	75	76 1/2	75
Am Beet Sugar	98 1/2	98	98 1/2	98
Am Can	46 1/2	46	46 1/2	46
Am Sugar	133 1/2	133	133 1/2	133
Am Steel Fdries	69 1/2	69	69 1/2	69
Am Smelters	104 1/2	104	104 1/2	104
Am Woolens	68 1/2	68	68 1/2	68
Anacosta Mining	78 1/2	78	78 1/2	78
Atch Top & S Fe	96 1/2	96	96 1/2	96
B & O	69 1/2	69	69 1/2	69
Balt & Ohio	69 1/2	69	69 1/2	69
Baldwin Loco	74 1/2	74	74 1/2	74
Batte & Superior	38 1/2	38	38 1/2	38
Beth Steel "B"	126 1/2	126	126 1/2	126
Chino Copper	56 1/2	56	56 1/2	56
Chi & North West	124 1/2	124	124 1/2	124
Ches & Ohio	69 1/2	69	69 1/2	69
Colo Fuel	51 1/2	51	51 1/2	51
Con Gas	110 1/2	110	110 1/2	110
C P R	101 1/2	101	101 1/2	101
Central Leather	96 1/2	96	96 1/2	96
Crucible Steel	85 1/2	85	85 1/2	85
Erie	24 1/2	24	24 1/2	24
GT North Pfd	105 1/2	105	105 1/2	105
Inspiration	58 1/2	58	58 1/2	58
Int Marine Com	28 1/2	28	28 1/2	28
Int Marine Pfd	88 1/2	88	88 1/2	88
Industrial Alcohol	163 1/2	163	163 1/2	163
Kennecott Copper	44 1/2	44	44 1/2	44
Midvale Steel	39 1/2	39	39 1/2	39
Maxwell Motors	34 1/2	34	34 1/2	34
Mex Petroleum	97 1/2	97	97 1/2	97
Miami	30 1/2	30	30 1/2	30
North	23 1/2	23	23 1/2	23
Nevada	23 1/2	23	23 1/2	23
N Y Central	68 1/2	68	68 1/2	68
Pennsylvania	78 1/2	78	78 1/2	78
Pressed Steel Car	78 1/2	78	78 1/2	78
Reading	94 1/2	94	94 1/2	94
Rep Iron & Steel	92 1/2	92	92 1/2	92
St. Paul X D	71 1/2	71	71 1/2	71
Sloss Sheffield	56 1/2	56	56 1/2	56
Southern Ry	27 1/2	27	27 1/2	27
Southern Pacific	94 1/2	94	94 1/2	94
Shattuck Arizona	24 1/2	24	24 1/2	24
Studebaker	53 1/2	53	53 1/2	53
Union Pacific	118 1/2	118	118 1/2	118
U S Steel	127 1/2	127	127 1/2	127
U S Steel Pfd	118 1/2	118	118 1/2	118
U S Rubber	62 1/2	62	62 1/2	62
Utah Copper	106 1/2	106	106 1/2	106
Vir Car Chem	42 1/2	42	42 1/2	42
Western Union	94 1/2	94	94 1/2	94
Westing Elect	40 1/2	40	40 1/2	40
Sales, 11 o'clock, 175,600.				

USE THE WANT AD. WAY

RECENT DEATHS

Lieutenant-Colonel Paget.

A cable message announces that Lieutenant-Colonel Albert Edward Paget died on Thursday in London, where he was removed from a hospital in France, after he had been ill there for some months. He was the son of General Sir Arthur Henry Paget.

Albert Edward Sydney Louis Paget, M. V. O., was born on May 28, 1879, and entered the army in 1900, when he was sent into service in South Africa. For this service he received later the Queen's Medal with four clasps. He was afterward aide-de-camp to the lord-lieutenant of Ireland, and then became adjutant of the Eleventh Hussars, serving from 1900 until 1908. He later was for several years aide-de-camp of the eastern command. When the present war began, he became active in his country's defence and was wounded. Because of his service, he was mentioned in special despatches. He belonged in London to the Bachelors' Club, the Cavalry Club and the Turf Club.

The death of Mrs. Jane Isobell Fisher, wife of Coun. D. W. Fisher, Woodstock, took place at her home on August 5. She was a daughter of the late Abel and Ann Lawson of this city, and was sixty-five years of age.

Miss Catherine Murray died at the General Public Hospital yesterday after a lengthy illness of heart trouble. She was a daughter of the late John Murray, and leaves three brothers, James of 125 Pond street, Daniel and Jeremiah of Boston.

The death occurred on Sunday at the residence of her son, William Crowley, 184 Union street, St. John, of Abbie J.

CLEARANCE OF SUMMER SUITS
—AT—
GREATLY REDUCED PRICES
Broken lots remaining of our splendid stock of Summer Suits.
Some of them:—
Several very smart suits of Scotch Honespun and Cheviot; coat, pinch back; vest, novelty style. Regular price, \$30. Sale price, \$20. Tweed Suits, regular style coat, Sale prices, \$10 and \$12.50.
Worsted Suits, Light Grey Check and Dark Stripes Patterns, Sale price, \$20.
Several Pinch-back Suits, Sale price, \$15.
Buy now, wear them this month and next, and lay them away for next summer. The values cannot be bought for next year, but we must close them out this season.

Mrs. Eleanor Blake died at the home of her son, Cecil J. Blake, at Loggville, on Saturday, Aug. 4. She was seventy-four years of age and was a native of P. E. Island. She leaves two daughters and two sons.

STATUS OF RECRUITS

MARRIED SINCE JULY 6

Subject of Discussion in Senate—
Amendment Voted Down—
Churches to Decide Who Are Clergy?

Ottawa, Aug. 7.—The military service bill is in prospect of soon passing the senate and becoming law. The measure was taken up in the committee stage of the upper house last night and half a dozen clauses passed. The principal discussion centered around the declaration that for the purposes of the section those marrying since July sixth shall be considered unmarried. This was construed by some as a reflection on the motives of those marrying since that date and also as reflecting on their marital status. A proposed amendment, however, was voted down. Senator Landry gave notice of an amendment likely to provoke considerable discussion. It proposes that within the meaning of the act "clergy" shall be defined according to the laws of the different denominations. This evidently is planned to replace the "divinity students," who after being exempted from the category of exemptions and made liable to service.

MR. SCLANDERS COMES EAST
Canadian Finance.—F. Macleod Sclanders, for the past nine years, commissioner of the Saskatchewan Board of Trade, has resigned to accept a position as industrial commissioner for the cities of Windsor, Walkerville and Ford, Ont.

USE THE WANT AD. WAY



How Two City Salesmen Made 850 Sales in 12 Days Over the Phone

On July 23rd, two salesmen commenced the task of closing up the directory which appears on the two following pages. All sales were made by telephone.

They made practically 900 calls in the two weeks of 12 working days and closed with more than 850 business and professional men, making the enviable record of 94% sales.

And included in this list were many "back calls" the time-bane of the salesmen. Think how long it would have taken two salesmen to make each call in person and bring home the bacon! More like 12 weeks than 12 short days.

Surely a Tremendous Tribute to the Telephone's Utility

Certainly this incident is a strong testimonial to the efficacy of the telephone as an adjunct to your sales force; and no doubt will suggest itself cogently to the merchant or manufacturer as representing a new line of business attack.

Are YOU, Mr. Merchant, getting all the business that is yours? Mr. Manufacturer: There possibly is lots of business for you no farther away than your own telephone. How many out-of-town orders are yours for the mere expenditure of a long distance call?

We are always glad to make suggestions to telephone users as to how the maximum of service can be secured and a telephone call to Traffic Department Main 3400 or a postal will bring a representative to your office to discuss the situation with you. Let us help you get 94% sales efficiency.

The New Brunswick Telephone Co., Limited

Chipman Hill, St. John, N. B.