

IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Russia is not simple, and demands that you visit Russia at least once a year, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the Russian side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users may not be timely or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by Russian importers and authorities.

Firm "Head"
15, Shmitovsky Proezd
Moscow 123100 Russia
Tel:(095) 126-9982
Fax:(095) 126-8683
Contact: Mr. A. Smirnov
Product: seafood products

Joint Stock Company "Rada"
P.O. Box 59,
Moscow 103030, Russia
Tel:(095) 209-6994
Fax:(095) 209-6895
Contact: Michael G. Pigolkin
Product: canned seafood

Rosprodimport Corporation
2-7/10 Marx-Engels Street
Moscow 121019, Russia
Tel:(095) 203-2437
Fax:(095) 291-6130
Contact: Mr. Kirill A. Avdeev
Product: seafood

Firm "Moreprodukty"
(Joint Stock Company
Sovrybflot)
9 Rozhdestvensky Blvd.
Moscow 103045, Russia
Tel:(095) 208-4057/925-4983
Fax:(095) 230-2730
Product: seafood

Port-Holod Company Limited
10 Krasnokazarmennaya
Ulitsa
Moscow 111250, Russia
Tel:(095) 918-1811
Fax:(095) 361-1687
Contact: Ms. A.V. Petcheritsa
Product: canned fish,
fresh/frozen fish, preserved
fish, specialty products

Scorpio Company Ltd.
Entr. 7,
17 Marshala Grechko
Prospect
Moscow 121357, Russia
Tel:(095) 449-8894, 445-
4949/3920
Fax:(095) 449-8922
Product: seafood

Firm "Produkty"/Foreign Trade
Corporation "Prodintorg"
32/34 Smolenskaya/Sennaya
Moscow 121200, Russia
Tel:(095) 244-3482
Fax:(095) 244-2629
Contact: V.V. Kungurtsev
Product: seafood

Products International
10 B. Gnezdnikovsky Per.
Moscow 103009, Russia
Tel:(095) 229-8290
Fax:(095) 229-8332
Product: seafood