
Defense Production Sharing Program

A word to American industry
executives . . .

The aim of defense production sharing is to pool the economic efforts of Canada and the United States for common defense. The goals and objectives of this program, which has been in effect since 1959, are outlined in the United States Federal Acquisition Regulation (FAR) and in the Department of Defense FAR Supplement. Under the provisions of this program, Canada has been able to procure much of the sophisticated equipment required for its armed forces from United States defense manufacturers. Conversely, many Canadian firms have been successful in obtaining U.S. defense prime and subcontracts.

Although the long range military and political considerations of the U.S./Canada Defense Production Sharing Program are mutually beneficial, we are aware that you, as businesspeople, must also consider what advantages your company can expect through its use of Canadian sources. Principally, it opens a whole new group of sources from which to select those that can offer you the best quality, delivery and price. Also you maintain diversified sources of supply to ensure timely deliveries.

These sources furnish a wide range of goods from complete systems such as transport aircraft to navigation and communications equipment, castings, forgings, stampings, machined components, printed circuit boards and electronic components.

Some of the questions that come to mind about buying defense goods from Canada are answered here. Should you wish further information you are invited to contact the trade offices listed at the back of this folder.