

EXAMPLES OF MOTOR CARRIER TARIFF BUREAU AND AIR CARGO RATES: SMALLER SHIPMENTS
(rates in \$Cdn. per cwt.)

	Tariff Bureau Motor Carriers			Air Carriers		
	100 lbs.	1000 lbs.	10000 lbs.	100 lbs.	100 lbs.	10000 lbs.
Vancouver-Spokane (400 miles)	36.44 *	27.73	11.60	47.50	43.25	43.25
Calgary-Seattle (700 miles)	50.16 *	38.08	20.38	41.40	37.70	33.60
Vancouver-San Francisco (900 miles)	84.05 **	30.55	17.07	41.40	37.70	33.60
Kelowna-San Francisco (1100 miles)	84.05 **	30.55	17.07	50.80	45.40	41.70
Vancouver-Los Angeles or Edmonton-Denver (1300 miles)	60.60 ***	42.65	32.24	60.30	54.00	51.30
Vancouver/Calgary-Phoenix (1500 miles)	105.92 **	40.22	22.48	69.75	64.50	64.40
Vancouver-Tucson (1700 miles)	109.67 **	41.81	23.36	67.00	60.00	60.00
Prince Rupert- San Francisco (1900 miles)	84.05 **	30.55	17.07	NA	NA	NA
Prince Rupert- Los Angeles (2100 miles)	94.59 **	35.37	19.77	81.90	76.73	73.48
Vancouver-Houston (2400 miles)	112.77 **	52.85	34.59	93.60	87.70	84.00

CAUTION: THESE RATES ARE NOT TO BE TAKEN AS FIRM QUOTES BUT ONLY AS ILLUSTRATIONS OF THEIR RELATIVE MAGNITUDE AS OF MAY, 1985. ILLUSTRATED RATE PROGRESSIONS APPLY WHEN AVERAGING CARRIERS IN A MODE BUT NOT NECESSARILY FOR INDIVIDUAL CARRIERS DUE TO COMPETITIVE CIRCUMSTANCES IN CERTAIN MARKETS.