

TRADE TRACKING SYSTEM

89/12/12

WORKLOAD AND OFFICER SUMMARY
ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1989

REGION : LATIN AMERICA & CARIBBEAN

LATIN AMERICA & CARIBBEAN

OFFICER-TIME TOTAL-TIME
CANADA LOC-ENG PERSON-OPR

			OFFICER-TIME	TOTAL-TIME	
			CANADA	LOC-ENG	PERSON-OPR
A. EXPORT/TRADE/POLICY ENQUIRIES	FROM CANADA :	4797	18.57	31.33	19.04
	FROM TERRITORIES :	4379	12.96	20.70	9.84
B. VISITS TO CLIENTS IN TERRITORY		1300	9.57	11.66	6.10
C. EXPORT/TRADE/POLICY PROJECTS AND EVENTS					
	FAIRS :		4.30	8.83	2.10
	MISSIONS :		8.77	8.44	3.82
	SEMINARS :		0.73	1.46	0.83
	OTHER :		2.10		0.77
D. COMMERCIAL/ECONOMIC					
	REQUESTED :		1.37		3.08
	INITIATED :		8.54		3.34
E. COMMUNICATIONS ACTS					
F. INVESTMENT ENQUIRIES					
	FROM CANADA :		1.83	0.89	0.38
	FROM TERRITORIES :	169	1.50	1.89	0.96
G. TECHNOLOGY INFLOW PROGRAM					
	MAJOR'S FROM CANADA :	10	0.03	0.13	0.08
	CONNECTIONS ARRANGED :	3	0.00	0.00	0.00
H. PARTICIPATION IN PROC-REL EVENTS OUTSIDE PORT			3.10	0.04	0.70
I. SERVICE REQUESTS FROM GOVT SOURCES					
	NEU :	44	1.87	1.14	0.80
	HOST GOVERNMENT :	122	2.75	1.00	1.47
	OTHER DEPARTMENT :	178	4.16	1.70	1.00
	PROVINCES/MUNICIPALITIES :	78	2.57	0.83	0.99
J. ADMINISTRATION					
	PROGRAM MANAGEMENT & ADMIN :		4.79	0.98	3.08
	LEAVE, PROFESSIONAL DEVELOP :		4.03	3.08	3.01
K. SERVICE TO OTHER MISSION PROGRAMS			7.15	1.13	3.31
***** TOTAL *****			99.04	100.94	58.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 701
FROM TERRIT : 1397

NUMBER OF VISA APPLICATIONS COMMENTED ON : 10

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 28
- LOCALLY RECRUITED : 30