

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (B64)

Summary for POST: New York

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	14.8	0.0	24.7	0.0	2.07	1077 (Enquires)
from Territory	2.8	0.0	14.7	0.0	0.99	544 (Enquires)
B. Export Promotion Projects and Events	4.8	0.0	12.2	0.0	0.92	9 (Projects/Events)
C. Other Trade Development Activities	3.3	0.0	16.5	0.0	1.12	
D. Promotional Projects	5.5	0.0	14.5	0.0	1.09	8 (Fairs/Miss/Conf.)
E. Servicing Investment Development						
from Canada	3.0	0.0	1.7	0.0	0.22	119 (Enquiries)
from Territory	23.5	0.0	1.7	0.0	1.04	108 (Enquiries)
F. Service to Government						
External Affairs	4.8	0.0	0.0	0.0	0.19	7 (Reports)
OGDs, Provinces, ETC	4.5	0.0	0.0	0.0	0.18	45 (Contacts)
G. Administration						
Program Management	16.5	0.0	0.0	0.0	0.66	
Leave, Professional Dev.	10.0	0.0	14.2	0.0	1.25	
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Total TID Program	93.5	0.0	100.2	0.0	9.73	
H. Other Programs	6.8	0.0	0.0	0.0	0.27	

Canadian Business Visitors: 177
Local Business Visitors: 173

Trade Officers: 10
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS