

Are Your Hail Premiums Excessive?

Our rates are reasonable.
Twenty years in business.
Losses paid in full.

Full Government Deposit in Al-
berta Government Bonds for pro-
tection of Policy-Holders.

We issue a fully paid Policy—no
assessments.

Prompt adjustments and sure
pay.

We settle within sixty days after
proof of loss.

Licensed for Province of Alberta.

Assets \$450,000

Good local agents are wanted,
where we are not represented.
You can add several hundred
dollars to your income by a few
weeks' work.

**St. Paul Mutual Hail and
Cyclone Insurance Co.**

715 Herald Building
CALGARY, ALBERTA

Plant Registered IRISH COBBLER POTATOES

This Year

The Guide has been
fortunate in securing
for its readers a quan-
tity of registered Irish
Cobbler potatoes. They
are free of all disease
and weigh from 3 to 6
ozs. each. These pota-
toes are selling at \$3.00
and \$3.50 per bus.

You farmers who want
good seed will want
these Irish Cobblers;
they are from the best
stock obtainable.

Grow these potatoes and
become eligible for
membership in the Can-
adian Seed Growers'
Association.

BE QUICK — the supply is
limited

Get the coupon below in the
mail at once—it's
worth while

-----COUPON-----
May 16, 1917
The Grain Growers' Guide,
Winnipeg.
Please send me particulars for
securing your registered seed
potatoes.
Name ..
Post Office ..
Province ..

Alberta

Each Section of The Guide is conducted officially for the United Farmers of Alberta by
F. P. Woodbridge, Secretary, Calgary, Alberta, to whom all com-
munications for this page should be sent.

EXTRACTS FROM CIRCULAR No. 11

In this circular we mark one more
phase in the development of one of
the many departments of our work and
one of the most important at that,
namely, the communication between the
central office and our locals. Ever since
the U.F.A. was organized the central
office followed the plan of issuing cir-
culars at intervals to all locals. On an
average, these have gone out once a
month to the secretaries and the secre-
taries have been required to pass the
contents on to the members by reading
the circular at the next regular meeting
of the local. With the continued de-
velopment of our work at the central
it has become more and more evident
that we must increase the number or
else the length of our circulars. This,
with the continued increase of the num-
ber of our locals has made a continua-
tion of the old style multigraph cir-
cular a very expensive and almost im-
possible proposition. Even a printed
circular costs us today nearly four times
as much as it did a few years ago. In
this circular we have endeavored to
offset the cost to a certain extent, by
selling a limited amount of space in
the circular for advertising purposes.

I am going to ask your secretary
to read out to you the list of adver-
tisers and a summary of their advertise-
ment which he will find under a special
notice on the back page. These ad-
vertisements have been given us on a
six months' contract. I attach con-
siderable importance to the success of
this experiment, and trust that you
will give careful attention both to my
explanation and to the matter contained
in these advertisements.

While the matter has not been given
definite consideration by the central
office, it seems to me to be becoming
more and more necessary that the prin-
ciple of our monthly circular must be
extended with the object of bringing
each local, and through the local its
members, in more direct contact and
sympathy with the central office. There
are questions before us today which we
believe to be of very great, and per-
haps vital interest to our members
which require to be dealt with before
we can get them published in The Grain
Growers' Guide. I have in mind the idea
that means must be found to bring this
information that the central office
wishes to bring to the attention of our
members right in to their homes if
necessary.

We expect to have a discussion on
this question at our secretaries' con-
vention which is referred to in the
next paragraph. I should be glad if
you would give the matter your care-
ful thought and if you have any sug-
gestions to make, I should be glad to re-
ceive them direct or through your secre-
tary, whom we hope will be with us at
the convention. Meanwhile I beg to
again draw your attention to the fact
that the advertising feature of this
circular may be an important factor
in the development of this idea.

Secretaries' Convention

The first annual business convention
of the secretaries, or appointed repre-
sentatives of the U.F.A. Locals will be
held in Calgary on Thursday and Fri-
day, June 14 and 15, being the days im-
mediately preceding the opening of the
Calgary exhibition. Full details have
not yet been decided upon, but will be
sent you by special circular as soon as
possible. There will be morning and af-
ternoon sessions each day, with evening
sessions if found desirable or the busi-
ness can be carried over until Saturday,
though it is hoped that this will not be
necessary as we are trying to arrange
for an interesting and instructive en-
tertainment for those who are able
to stay over. The discussion will in-
clude among the many problems which
confront the locals and their officers,
such subjects as:—

1. Co-operative trading by the locals.
2. Shipping of livestock and general
sale of farm produce by the locals.

3. Insurance as it affects the far-
mers and reasons why a local union
should handle the work.

4. General problems of the local
which will include, of course, its re-
lationship to, and connection with, the
central office and the problems of
increasing and holding its membership
and securing attendance at meetings.
Under this session, a question box will
be opened during the first day and
throughout the session so that any
point suggesting itself to any delegate
can be dealt with, and the combined
ability and experience of all present
brought to bear in its solution.

The convention will be strictly a
business one. The discussions will be
led, so far as possible, by members of
our own organization, who from practi-
cal experience and development in their
own locals, have proved themselves
qualified to give us some practical ad-
vice.

I find that I may have to revise my
former statement with regard to the
pooling of railway fares, as is done at
our annual convention. This may not
be feasible. In any case, single rate
fares apply to the Calgary Exhibition,
and it will save us much time and trou-
ble if the pooling can be dispensed
with. I think I may say that if we do
not pool our rates, arrangements will
be made so that the fare of any dele-
gate will not exceed say \$5.00 for the
return trip. This will mean that no
delegate will be asked to pay more
than he would under the average pool
rate, as any fare paid above \$5.00
will be refunded to him. It will mean
in addition that those who are fortu-
nate enough to live close enough to
Calgary so that the single fare is less
than \$5.00 will not be required to pay
the difference between the fare paid
and the pool rate as in pooling.

We are going to try and put on a
special feature at the Edmonton Ex-
hibition about the middle of July. We
cannot repeat the Calgary convention
but those of our members who attend
the Edmonton Exhibition can, at least,
get together for a few hours possibly
and reap some benefit thereby. We want
all locals who can possibly be repre-
sented at Calgary to attend the convention
here, but some have notified us that
they cannot possibly spare the time to
come this far and those, we will try
and meet at Edmonton. As stated be-
fore, a special circular will be sent
at an early date with regard to this
question.—P.P.W.

MANY QUESTIONS BEING ASKED

This is the kind of letter we like to
get provided there is not too many of
them. We are going to try and head off
the necessity of asking these questions
by issuing a pamphlet which will go as
near covering the ground as it is pos-
sible for us to get:

"We had a good meeting last Sat-
urday. Everybody was invited to attend
and there were about 75 present. Nine
new members were enrolled and several
more have promised to join at our next
meeting. I am enclosing seven dollars
on account of dues. I was not able to
get much interest worked up in the
hail insurance matter though I believe
I will be able to write some hail insur-
ance later. I will sign up the contract
and send in the fee as soon as I find
there will be some business to do. A
member asks me if the U.F.A. keeps a
representative at the Edmonton stock
yards and if so, what his name is, and
another member asks if the central of-
fice has any literature showing what
the U.F.A. has accomplished and what
it aims to accomplish. A member from
Mossburn asks if the U.F.A. has speakers
or organizers who are well posted on
U.F.A. affairs and if so what will it
cost us to have him speak for us at
Cherhill. One member wants to know
what benefit a farmer may derive from
being a member. In fact a great many
questions are being asked. I was able
to answer some of them, but others I
could not answer. I am convinced that

the U.F.A. is not lacking in patriotism
and will compare favorably with any
other organization in Canada. Our next
meeting will be held on May 3 when an
effort will be made to organize a co-
operative trading company. Could you
offer us any help in the way of sugges-
tions, if so, we will be glad to receive
them!"

M. E. WARD

Cherhill Local, 235.

SHIPPING LIVESTOCK

The following very interesting report
is to hand from Waterhole Local, No.
383 and gives some indication of what
can be done if farmers will only go
to a little trouble and organize in such
a way that they are able to look after
their business for themselves:

A number of the members of the
Waterhole Local, No. 383 formed a live-
stock shipping association early in
March. The officers of the association
are: President, W. S. French; first vice-
president, P. Moore; second vice-presi-
dent, B. A. Bailey; manager and secre-
tary-treasurer, D. M. Kennedy. The
association shipped its first car of hogs
from Spirit River on March 20 to the
Alberta Farmers' Co-operative Elevator
Company at the Edmonton stock yards.
The president of the association accom-
panied the car and evidently took good
care of the hogs as they weighed 213
pounds more off cars at Edmonton than
they did at Spirit River. The price
received for the hogs and the prompt
settlement made by the elevator com-
pany gave entire satisfaction to all
shippers and the officers of the associa-
tion. Select hogs brought \$12.25 per
cwt. clear at Spirit River and lights
brought \$10.65. This is at least one
dollar more per cwt. than anything paid
by dealers and in some cases three dol-
lars more per cwt. We would like to
say to members of any other locals who
may be thinking of organizing an as-
sociation that they can make no mistake
in doing so. We have the difficulty of a
25 mile haul to a railway station and a
somewhat uncertain railway service then
but we came out all right on our first
shipment even though we ran into a
number of difficulties that we never
thought of beforehand. We expect to
ship another car in a week.

BANK WANTED AT MINBURN

The regular meeting at Minburn Lo-
cal, No. 535, was held at Minburn on
April 14 with a good attendance of
members. After the regular business
had been attended to, two important
subjects were sprung upon the members
and were received with much interest.
The first was the forming of a consoli-
dated school district, brought up by the
trustees of Minburn school for the con-
sideration of the members of the local.
After a long discussion it was decided
that it be referred back to the Minburn
school trustees to approach the school
trustees of the surrounding districts
with the object of having the Depart-
ment of Education petitioned to con-
sider the above and convey the work-
ing of a consolidated school to the
ratepayers. The next item was that
of a bank for Minburn. As the banks
of the adjoining towns have been un-
able to give satisfactory service a lot
of valuable time and money of the
farmers is being lost going so far to do
their banking business. It was decided
that a committee be appointed to draft
a petition pledging our support to any
one bank that will open a branch and
give daily service at Minburn, and to
have this petition signed by the mem-
bers, farmers and business men of the
district. The committee is to consist
of three members of the local and two
business men.

The following report is to hand from
Green Glade Local, No. 157: In reply
to Official Circular No. 5 I may say
that we held a very successful box so-
cial and dance on March 2 in aid of
the Red Cross and sent the net proceeds
of \$143.50, direct to Miss Pinkham at
Calgary. Any patriotic work that is
done in this district is done through the
U.F.A. We organized a branch of the
Patriotic Fund at one of our meetings.
The following are the amounts sent to
the various funds that I can vouch for:
Belgian Relief, \$63.00, Red Cross,
\$184.50, Patriotic Fund (1916), \$253.00.

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