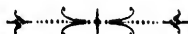


# INTRODUCTION.



*To the Brick and Tile Manufacturers of the Dominion of Canada.*

GENTLEMEN :—We take great pleasure in presenting to our friends and customers our New Illustrated Catalogue of Brick and Tile Machinery. Since commencing the manufacture of Kells' Patented Combined Brick and Tile Machine, in 1884, which has been a source of great satisfaction to ourselves as well as to our many customers, being unequalled by any Auger Machine in the market for quality and quantity of work on either Brick or Tile, and at the same time being the Cheapest, Simplest, Strongest and Most Durable Machine in the market, to which a great many of our customers can testify, who have discarded both other auger and plunger machines and are now using the Kells' patented. Notwithstanding this, we have from time to time been asked for a horse-power press or mould brick machine, and now we have concluded, after spending considerable time and money investigating the many different patterns at present manufactured in Canada and the United States, that the "New Quaker," (of which a full description and many flattering testimonials in its favor will be presented in this pamphlet,) fills all the requirements of this class of machine, and at the same time does it with less than one-half of the complicated machinery. This alone should be sufficient to commend it to any intending purchaser of a mould brick machine—say nothing about its being from 15 to 25 per cent. cheaper than other machines of the same class. We ask for a careful perusal of the contents of this pamphlet and trust it will be both profitable and interesting to all parties interested in the Brick and Tile business. We again take this opportunity of thanking our many customers for their liberal patronage in the past, and hoping to receive a continuance of the same,

We are yours respectfully,

H. C. BAIRD & SON.

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WILL YOU DO US A FAVOR? If this circular is not interesting to you will you do us the kindness so hand it to some builder or to a brick or tile manufacturer, who, you think, would like to examine it.