

CONTACTS

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★ **International Trade Centres (ITCs)** located across the country help Canadian companies to take advantage of opportunities in foreign markets. ITC officers provide current information on international markets; joint ventures and technology transfer markets; trade fairs and missions; and traderelated conferences and seminars. ITCs can be particularly useful in assisting export-ready companies with their preparation of their marketing plans. In fact, a marketing plan is a key element, and should be developed before considering any export market and before contacting a trade commissioner abroad.

Canada's ITCs can connect you with international business opportunities through a network of Trade Commissioners in 128 cities around the world. Working "on-site" in foreign markets, trade officers provide advice on foreign trade practices, and promote your company to local customers.

The ITCs can also provide you with a copy of the Guide to Export Services, an overview of export services available to Canadian businesses.

ITC Contacts

	Telephone	Fax
St. John's	(709) 772-5511	(709) 722-2373
Charlottetown	(902) 566-7443	(902) 566-7450
Halifax	(902) 426-7540	(902) 426-5218
Moncton	(506) 851-6452	(506) 851-6429
Montreal	(514) 283-6328	(514) 283-8794
Toronto	(416) 973-5053	(416) 973-8161
Winnipeg	(204) 983-4540	(204) 983-3182
Regina	(306) 780-6325/6124	(306) 780-8797
Saskatoon	(306) 975-5315	(306) 975-5334
Calgary	(403) 292-4575	(403) 292-4578
Edmonton	(403) 495-2944	(403) 495-4507
Vancouver	(604) 666-0434	(604) 666-0954

★ The **InfoCentre** offers a range of information and counselling services to assist you - whether you're already exporting or just entering the export market. You can access over 1500 market studies and get information on export opportunities, programs, and services - all in a format that best suits your needs. You'll also find a wide variety of publications on trade, investment and foreign policy.

InfoCentre Contacts

Tel: 1-800-267-8376
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 (613) 966-9136 (hearing impaired)