REPORT 4 88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 53

POST : 322-KINSHASA

010-MINE, METAL, MINERAL PROD & SRV

ZAIRE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

IMPLEMENTATION OF SUPPLIER CREDIT WITH PRIVATE FINANCERS AND EDC FOR GECAMINES.

BETTER MARKET PENETRATION.

MEETING IN CANADA TO RAISE AWARENESS AMONG CANADIAN EXPORTERS.

INCREASED CANADIAN EXPORTS.

WITH THE MAJOR BUYERS IN ZAIRE, DRAW UP A LIST OF USUAL SUPPLIES.

ASSIST CANADIAN SUPPLIERS IN DEVELOPING LONG-TERM TRADE RELATIONSHIPS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ----

WOUNTEN.

QUARTER: 3 ----

QUARTER: 4 ----