

**PROGRAM RESULTS: ASIA & PACIFIC**

**BUSINESS ACTIVITY**

During the April-June 1988 period seventeen posts reported the following business activity:

1. 95 EXPORT SALES WORTH \$229 MILLION
2. 55 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 13 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$78 MILLION
4. 2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$20 MILLION
5. 2 CANADIAN INVESTMENTS IN TERRITORY WORTH \$20 MILLION
6. 5 TECHNOLOGY TRANSFERS WORTH \$46 MILLION

**HIGHLIGHTS:**

- o \$65 million sale of Capelin (Tokyo)
- o \$45 million sale of 2 Challenger aircrafts & spares (Beijing)
- o \$28 million sale of 15 locomotives (Jakarta)
- o \$25 million new joint venture of educational facility (Singapore)
- o \$20 million Canadian investment in exploration (Kuala Lumpur)
- o \$18 million investment in territory in real estate (Shanghai)

**KEY STATISTICS:** for the seventeen posts reporting workload information

Missions Reporting To

		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4234	2991
	Local	6838	2917
No. Investment Enquiries	Cdn	85	274
	Local	167	294
No. Business Visitors	Cdn	1203	1365
	Local	1566	2403