

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the April - June 1989 period fourteen posts reported the following business activity:

33 EXPORT SALES WORTH \$51.1 MILLION

22 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS

1 NEW JOINT VENTURES/LICENSING AGREEMENT

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

0 CANADIAN INVESTMENTS IN TERRITORY

1 TECHNOLOGY TRANSFER

HIGHLIGHTS:

\$ 20.7 million sale of Canola seed (Mexico)

\$ 6.1 million sale of coloured beans (Mexico)

\$ 4.9 million sale of curtain wall roofing and windows (Havana)

\$ 4.2 million sale of radio telephone equipment (Mexico)

\$ 600 thousand sale of drilling equipment (Lima)

\$ 143 thousand contract for consulting services (Bogota)

\$ 100 thousand sale of textile machinery (Santiago)

KEY STATISTICS: for the fourteen posts reporting workload information

	<u>Missions Reporting To</u>		
		LCT	LST
No. Trade Enquiries	Cdn	1993	2799
	Local	2092	2287
No. Investment Enquiries	Cdn	69	14
	Local	57	128
No. Business Visitors	Cdn	292	409
	Local	592	600