

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1986 (863)

Summary for REGION: AFRICA & MIDDLE EAST

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries							
	from Canada	22.3	17.5	29.0	30.0	12.83	5398 (Enquiries)
	from Territory	15.7	11.5	26.0	20.0	10.25	4917 (Enquiries)
B. Export Promotion Projects and Events		6.7	0.0	7.1	0.0	3.31	235 (Projects/Events)
C. Other Trade Development Activities		7.0	0.5	7.3	0.0	3.45	
D. Promotional Projects		13.1	0.0	14.7	0.0	6.64	84 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada		2.0	2.5	3.0	0.0	1.24	70 (Enquiries)
	from Territory	2.4	0.0	2.0	0.0	1.05	177 (Enquiries)
F. Service to Government	External Affairs	6.4	0.5	2.1	0.0	2.15	146 (Reports)
	OGDs, Provinces, ETC	5.6	0.0	3.3	0.0	2.17	120 (Contacts)
G. Administration	Program Management	7.8	0.5	0.6	5.0	2.22	
	Leave, Professional Dev.	5.9	0.0	4.5	0.0	2.54	
<hr/>							
Total TID Program		94.9	33.0	99.6	55.0	47.85	
H. Other Programs		5.0	67.0	0.3	45.0	3.15	

Canadian Business Visitors: 997
Local Business Visitors: 2038

Trade Officers: 48
Non-Trade Officers: 3

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS