

OPPORTUNITIES IN MEXICO

The Business and Tourism Information Centre of the Canadian Embassy in Mexico City has provided the following information on companies in Mexico that are looking for Canadian sources of supply.

- Founded in 1986 and with paid-up capital of US\$500,000, a manufacturer, importer, distributor, wholesaler wishes to import **textiles, clothing and toys**. The firm also seeks a **joint venture/representation arrangement**.

Contact Chafic Karam, General Director, Comercial Lunip S.A. de C.V., Cda. de Tenayuca 475-F Esq., Popocatepetl Col. General Anaya 03340 Mexico, DF, Tel.: (525) 688-1110; Fax: (525) 688-2693.

- A nine-year-old consulting services and project developments company wishes to pursue **joint venture/representation arrangements** with Canadian companies that are **interested in establishing manufacturing or servicing facilities in Mexico**.

Contact Enrique Sierra, General Manager, SBA Grupo Consultor Mexicano, Ave. 17 de Mayo #205, Lindavista 07730, Mexico City, Mexico, Tel.: 752-4460/525-6513/ 525-6386; Fax: 525-6386/752-4460.

- A three-year-old enterprise seeks to **import and/ or represent manufacturers of pumps, boilers, automobile parts and computer parts**.

Contact Angel Gutiérrez, Manager, Suministros Industriales, Munich #150, Col. Valle Dorado Tlalnepantla, Edo. de Mexico, C.P. 54020, Mexico, Tel./Fax/Telex: 3-70-28-26.

- Established in 1996, a company seeks **investors and the importation of filter paper**.

Contact Patricia Cisneros, General manager, Filtromex S.A. de C.V., Industria #23, Fracc. Industrial, San Pablo Xalpa, Tlalnepantla, Edo. de Mexico C.P. 54090, Tel.: 391-0288; Fax: 391-0388.

- A company seeks a **joint venture for the manufacture in Mexico (on an in-bond basis) of kitchen knives**.

Contact Alberto Osorio, President, Cuchilleria Toledo, S.A. de C.V., Apartado Postal 4, Chalco, Edo. de Mexico, C.P. 56600, Tel.: (597) 301-55; Fax: (597) 301-76.

- A computer and telecommunications sales and service compa-

ny is interested in **representing high technology, computer and communications firms**.

Contact Alejandro Cejudo, Director General, Red Nacional Integral S.A. de C.V., Euler 152-404, Col. Chapultepec Morales 11570, Mexico DF, Tel.: 254-0391; Fax: 254-0155.

- A fast foods (**pichi**) company seeks firms interested in a **joint venture/investment proposal**. With four pichi in Toluca, the company has 15 years of experience, a good reputation and owns its own property.

Contact Margarita Becerril Hurtado, Pichi, Independencia No. 711 Ote. Col. Centro, C.P. 50000, Toluca, Mexico, Tel.: (9172) 17-77-84; Fax: (9172) 14-88-76.

Argentina to Call Bids for Gas Distribution System

Argentina — The Government of Argentina will issue a call for bids in late October 1995 for consortia seeking to obtain the concession to **supply and operate the natural gas distribution system** required to serve the provinces of Chaco, Formosa, Entre Rios, Corrientes and Misiones — a region that has a population of four million people and an area of 370,000km². The contract will be awarded to the bidder offering to supply the largest number of customers. Contact Diego F. Guichón or Marcelo Nachón, Dirección Nacional de Economía de Hidrocarburos, Paseo Colón 171, Piso 5, Oficina 519, (1063) Buenos Aires, Argentina, Tel.: (541) 349 8034; Fax: (541) 331 4267.