

## Here, There and Everywhere

J. R. Tucker, the well known piano man of Winnipeg, was a recent trade visitor to Toronto.

The Child & Gower Piano Co., Regina, has incorporated and is now known as Child & Gower Piano Co., Limited.

The Vancouver branch of Mason and Risch Limited, has been conducting a series of daily player-piano recitals.

Robt. H. Easson, vice-president of the Otto Higel Co., Limited, Toronto, has been confined to his home with an attack of sciatica.

H. W. Phinney, president, and Col. E. C. Phinney, general manager of N. H. Phinney, Limited, Halifax, N.S., recently visited Montreal, Ottawa and Toronto.

Geo. Pequegnat, manager of the Phonograph Shop, Montreal, visited trade friends in Toronto on his way up to the Big Furniture Exhibition in Stratford this month.

John Samuels, Eastern wholesale representative of the Sherlock-Manning Piano Co., who makes his headquarters in Ottawa, was noticed in Toronto the middle of the month.

Commencing January 17, Child & Gower Piano Co., Limited, Mason & Risch Limited, W. G. F. Seythes & Co., Limited, and Heintzman & Co., Limited, of Regina, are closing their stores at 6 p.m.

Mr. Charles Clarke, who has been the Advertising Manager of the Christian Guardian for the past year, has resigned his position to become the representative of the Columbia Graphophone Company in the West.

W. C. Strong, one of the senior officers of the General Phonograph Corporation, New York, has just returned from a call at the Kitchener factory of his firm. Mr. Strong expects to leave shortly for England to visit the London and Paris branches.

Mr. I. Montagnes, accompanied by Mrs. Montagnes, visited New York during the month on a short holiday trip. Mr. Montagnes also visited the Sonora phonograph factory and arranged for larger monthly shipments in view of the increased business on their books for this year.

A fire which destroyed a business block at 419, 421 and 423 Sussex street, Ottawa, on January 14, was responsible for the burning of a large number of pianos. These pianos had been stored with the National Storage and Packing Company, whose loss is estimated at about \$180,000.

Two electric player pianos form part of the equipment of the women's building of an American university. This statement was given prominence recently in the leading editorial of a Canadian University paper. It shows that music is a big item in the life of college students.

H. A. Fricker and Healey Willan, both of whom spoke at the inaugural dinner of the Canadian Phonograph Manufacturers' Association, are giving a series of lectures at the University of Toronto in connection with the course leading to Bachelor of Music.

The Edison New Year's message to the Canadian trade was a striking one in the form of a booklet containing portraits of all the chief officials and department managers at Edison headquarters with a brief statement from each as to his department. The statements all promised greater production and more dealer co-operation.

Five demonstration rooms have been added to the equipment of the National Piano Co.'s phonograph department in their retail store at Toronto. The department has been removed from one of the upper floors to the ground floor. His Master's Voice products are featured.

Regret is being expressed in Edmonton musical circles at the withdrawal of the Alberta Piano Company from that city. Mr. Woolman, who has been the manager of the Edmonton branch for the past year, states that branch stores

are difficult to handle. The headquarters of the firm are in Calgary.

Blake K. Weaver has opened up an exclusive phonograph store at St. Catharines, featuring Starr phonographs and Gemmet lateral-cut records. Mr. Weaver, who is well known locally, was formerly a member of the Mason & Risch selling staff.

The Toronto Mendelssohn Choir, 250 strong, will give their annual concerts February 23rd, 24th and 25th. They will be assisted by the Philadelphia Orchestra under the direction of Stokowski, and also by Olga Samaroff, pianist. A number of new selections will be rendered this year, and the ever popular Verdi's "Requiem" again appears on the programme.

W. M. Hardy, formerly manager of Heintzman & Co.'s branch at Brantford, has opened up on his account at 54 King Street, St. Catharines. This will be a branch, with the head store located at Toronto. The firm style is W. M. Hardy & Co. Mr. Hardy has the local agencies of Gerhard Heintzman and Bell pianos and the Brunswick phonograph.



W. M. Hardy, St. Catharines, Ont.

A report from Edmonton says: "Messrs. Heintzman & Co., Limited, Edmonton, have announced the purchase of the Cristall block on Jasper Avenue, close to their present premises. In the new store there will be several soundproof rooms for demonstrating Victrolas, Sonora and Brunswick phonographs and His Master's Voice records, the present accommodation being altogether too inadequate for demonstration purposes. Mr. W. J. Davis, who is Edmonton manager, says however, that the present premises cannot be vacated for some months yet."

At the wind-up banquet of the Columbia branch and Dictaphone managers' Convention in New York, A. E. Landon, the Columbia Co.'s Canadian manager, remarked: "While the biggest year in the history of the company is being planned by the managers in the United States during 1920, the organization in Canada does not expect to be outstripped. The purchase of the gigantic plant of the Canadian Aeroplane, Ltd., in Toronto, based on the rapid development of the company during the past twelve months and the big business during that period, verifies the judgment of the company made some time ago," said Mr. Landon. "Canada will be benefited by the big plant and a new avenue for export business opened."