

cism is as to political party tactics or government administrative methods. The business world may be divided into two main classes, namely, that relating to the affairs of the country and controlled by the representatives of the people, and those businesses within the country operated by its citizens. The systems of management of the two are as far apart as the poles. I think we all agree that that should not be so. In the former the legal mind is prominent and in fact controls. In the latter the contrary is the case. Do not misunderstand me. I fully appreciate the great value of a legal training. It is however one thing to make laws. It is entirely another to develop and manage a business. If any one sees fit to criticize any public policy and has the hardihood to suggest *remedies*, the public man, usually a lawyer, politically trained, at once starts on a hunt for technical weaknesses in the proposals, gradually building them into a mole hill, over which he stumbles because he always has before him visions of a critical opposition. He might better frankly recognize the fact that every opposition in parliament would attempt to rewrite the gospels; that they would find flaws in any method. The public man should look instead for the virtues in the proposals, and act upon them if their value to the country so warrants.

The only sound way then to deal with men so continually on the defensive that it seems to have worked into their systems, is to hammer away at ills in methods under which they operate—offering nothing in exchange—until the public is brought to see the necessity for change—if necessity there is. Of course there is a reason for such an attitude on the part of our public men, who are so loaded with unnecessary work that they have no time for anything except those questions that force themselves forward from day to day. And as debating is one of their forms of recreation, they naturally and without malice find it easier to tear asunder a suggestion for change in methods, in preference to taking the necessary time to uproot a system so vicious that it would destroy any business in the other main class carried on within the country.

In view of Winnipeg's peculiar geographical position in Canada—may I liken it to the neck of the hour glass—through which the country's trade must flow between the east and west, I thought you might be interested in hearing me briefly deal with a couple of our inter-related problems. First let me say that we appear to have failed to appreciate the importance of public discussion, especially from a non-partisan standpoint. There is no denying that questions are torn asunder politically and measured by results, it appears to me we should all hold up our hands for greater analysis from an entirely non-party view point.

Now, Gentlemen, in at least two branches of the Christian Church, it is the custom to recite their creed, and to me that is sound.