

the consumer as to the profits made on wearing apparel, notions, and various other lines sold by departmental houses. The legitimate purveyor of food products suffers by such unfair methods, and, in the long run, the consumer is no better off.

Another evil, secret rebating, is an immoral and pernicious method practiced by some and encouraged by others. We have a Secret Commissions Act, and no doubt the object of this Act was intended to bring about honest dealing, but it seems to be a dead letter. It would certainly be in the interest of honest business if this Act could be emphasized by a pronouncement from your Board.

The wholesale grocery trade of the Dominion of Canada, at the last Convention, and subsequently the wholesale grocery trade of Ontario, adopted a platform of principles for the conduct of their relations with manufacturers, and with the object of doing all in their power to protect the legitimate trade, both wholesale and retail, throughout Canada.

Our efforts in the past have been weak and rather ineffective, due largely to the hazy ideas that have prevailed in the minds of many manufacturers, wholesalers, and retailers.

We believe the principles we are striving for and have determined to fight for, will appeal to your Board as being logical, fair, reasonable and commendable.

We are anxious to proceed quickly, but want to be sure we are not attempting anything that would be disapproved of by your Board.

We beg to submit herewith copy of the resolution which the wholesale grocery trade of the Province of Ontario have adopted, together with the names of the firms, parties thereto, and we volunteer, at any time if called upon, to give your Board all such information as we may have in our possession or known to us by experience.

The trade is anxious for the establishment of a commercial code that will not only protect the honorable business man, but a code that will have a beneficial, educational, and good moral influence on the thought and conduct of the younger generation now growing up, and who will soon be taking part in the commercial future of our nation.