Atlantic Canada Opportunities Agency

Atlantic Canadian companies seeking to develop exports to Chile may be eligible for assistance from the Atlantic Canada Opportunities Agency (ACOA). The Agency works in partnership with entrepreneurs form the Atlantic region to promote self-sustained economic activity in Atlantic Canada.

The ACOA Action Plan provides support to businesses as they look to expand existing markets through the development of Marketing Plans. Efforts include monitoring trade opportunities arising from global economic change; communications efforts to promote the region; trade missions and associated activities, as well as better coordiantion with federal and provincial bodies that influence trade and investment opportunities.

ACOA Head Office

Blue Cross Centre 644 Main Street P.O. Box 6051 Moncton, NB E1C 9J8 Toll free: 1-800-651-7862 Fax: (506) 851-7403

Newfoundland and Labrador:

Atlantic Place 215 Water Street, Suit 801 P.O. Box 1060, Station C St. John's, NF A1C 5M5 Tel: (709) 772-2712 Toll free: 1-800-563-5766 Fax: (709) 772-2712

Nova Scotia:

1801 Hollis Street Suite 600 P.O. Box 2282, Station M Halifax, NS B3J 3M5 Tel: (902) 426-2054 Toll free: 1-800-565-0228 Fax: (902) 426-2054

Prince Edward Island:

75 Fitzroy Street 3rd Floor Charlotte Town, PE C1A 1R6 Tel: (902) 566-7492 Toll free: 1-800-565-0228 Fax: (902) 566-7098

New Brunswick

570 Queen Street P.O. Box 578 Fredericton, NB E3B 5A6 Tel: (506) 452-3184 Toll free: 1-800-561-4030 Fax: (506) 452-3285

National Research Council

Canadian companies hoping to succeed in the Chilean marketplace may require additional technology to imporve their competitiveness. The National Research Council (NRC) works with Canadian firms of all sizes to develop and apply technology for The Council supervises the economic benefit. Industrial Research Assistance Program (IRAP), a national network for the diffusion and transfer of technology.

The IRAP network supports the process of developing, accessing, acquiring, implanting and using technology throughout Canadian industry. IRAP has been in existence for 40 years and has acquired a reputation as one of the more flexible and effective federal programs. IRAP takes advantage of an extensive network that includes more than 120 regional and local offices, 20 provincial technology centres, the Council's own laboratories and research institutes. The IRAP network also extends abroad through the technology counsellors attached to Canadian posts in some 18 foreign countries. For more information or the name if the IRAP officer nearest you, contact the following:

IRAP Office

National Research Council Montreal Road **Building M-55** Ottawa, ON K1A 0R6 Tel: (613) 993-5326 Fax: (613) 952-1086

Halifax:

Purdy's Wharf, Tower 2 1969 Upper Water Street Suite 1410 Halifax, NS B3J 3R7 Tel: (902) 429-0426 Fax: (902) 423-0881