

IMPORTERS/DISTRIBUTORS/USERS

Exporting to the United Kingdom is not simple, and often demands that you visit the United Kingdom, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters should develop a network of contacts on the United Kingdom side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by United Kingdom importers and authorities.

Aberdeen Prime Fish
73 Netherlands Road
Oakleigh Park
Barnet, Herts. EN5 1BS
Contact: Mr. T.A. Tobey
Tel:(081) 446-4148
Product: live lobster

Alastair Watson & Co. Limited
Units 9/10,
Rich Industrial Estate
Crimscott Street, London SE1 5TE
Contact: Mr. A.I. Watson
Tel:(071) 232-0032
Fax:(071) 231-5180
Product: frozen salmon

Allan & Dey
Raik Road
Aberdeen, Scotland. AB9 2AG
Tel:(0224) 581-000
Fax:(0224) 582-617
Product: herring, herring products

Anchor Seafoods Limited
Devonshire House
Handcross, West Sussex RH17 6BJ
Contact: Mr. E. Young
Tel:(0444) 400-363
Fax:(0444) 400-949
Product: frozen salmon, frozen lobster, shrimp, scallops

Aqua Scot Marketing
Alness, Highland
Scotland IV17 0XS
Contact: Mr. Palmer
Tel:(0349) 884-424
Fax:(0349) 882-176
Product: frozen salmon

Arctic Seafare Limited
Murray Street, Fish Docks,
Grimsby, Sth. Humberside DN31 3RD
Contact: Mark Barford
Tel:(0472) 344-812
Fax:(0472) 351-745
Product: dogfish, frozen cod

Asda Stores Limited
Asda House, Southbank
Great Wilson Street
Leeds LS11 5AD
Contact: Trevor Boydell
Tel:(0532) 435-435
Fax:(0532) 418-666
Product: canned salmon

Auscot Limited
North House, Northgrove Road
Hawkhurst, Kent TN18 4AP
Contact: Mr. W.G. Greig
Tel:(0580) 753-802
Fax:(0580) 752-770
Product: frozen salmon

Bahia Seafoods Limited
10 Swan Units
Sowton Industrial Estate
Exeter EX2 7LL
Contact: Mr. R.F. O'Kelly
Tel/Fax:(0392) 444-391
Product: live lobster

Bards Smoked Salmon Limited
2 Salamans Way, Ferry Lane
Rainham, Essex RM13 9UL
Contact: Mr. J. Bard
Tel:(07085) 22533
Fax:(07085) 20735
Product: frozen salmon

Barneys of Aldgate
55A Chamber Street
London E1 8BL
Contact: Mark Button
Tel:(071) 481-2177
Product: eel buyer & processor

Birds Eye Walls Limited
Station Avenue
Walton-on-Thames, Surrey. KT12 1NT
Contact: Mr. G. Zurlutter
Tel:(0932) 228-888
Fax:(0932) 254-406
Product: frozen lobster, shrimp, frozen cod

Bluecrest Foods Limited
Bluecrest House
Fish Dock Road
Grimsby, Sth. Humberside DN13 9TN
Contact: Andrew Beeken
Tel:(0472) 345-156
Fax:(0472) 251-867
Product: frozen salmon, frozen cod

Britfish Limited
Brighton Street, Hull
North Humberside HU3 4UW
Contact: Tony Wilson
Tel:(0482) 224-458
Fax:(0482) 29170
Product: frozen salmon, frozen cod

Buckingham & Lloyd's Limited
9 Old Brompton Road
London. SW7 3LD
Contact: Mr. Micky Jacobs
Tel:(071) 581-5375
Fax:(071) 584-1033
Product: scallops, roe