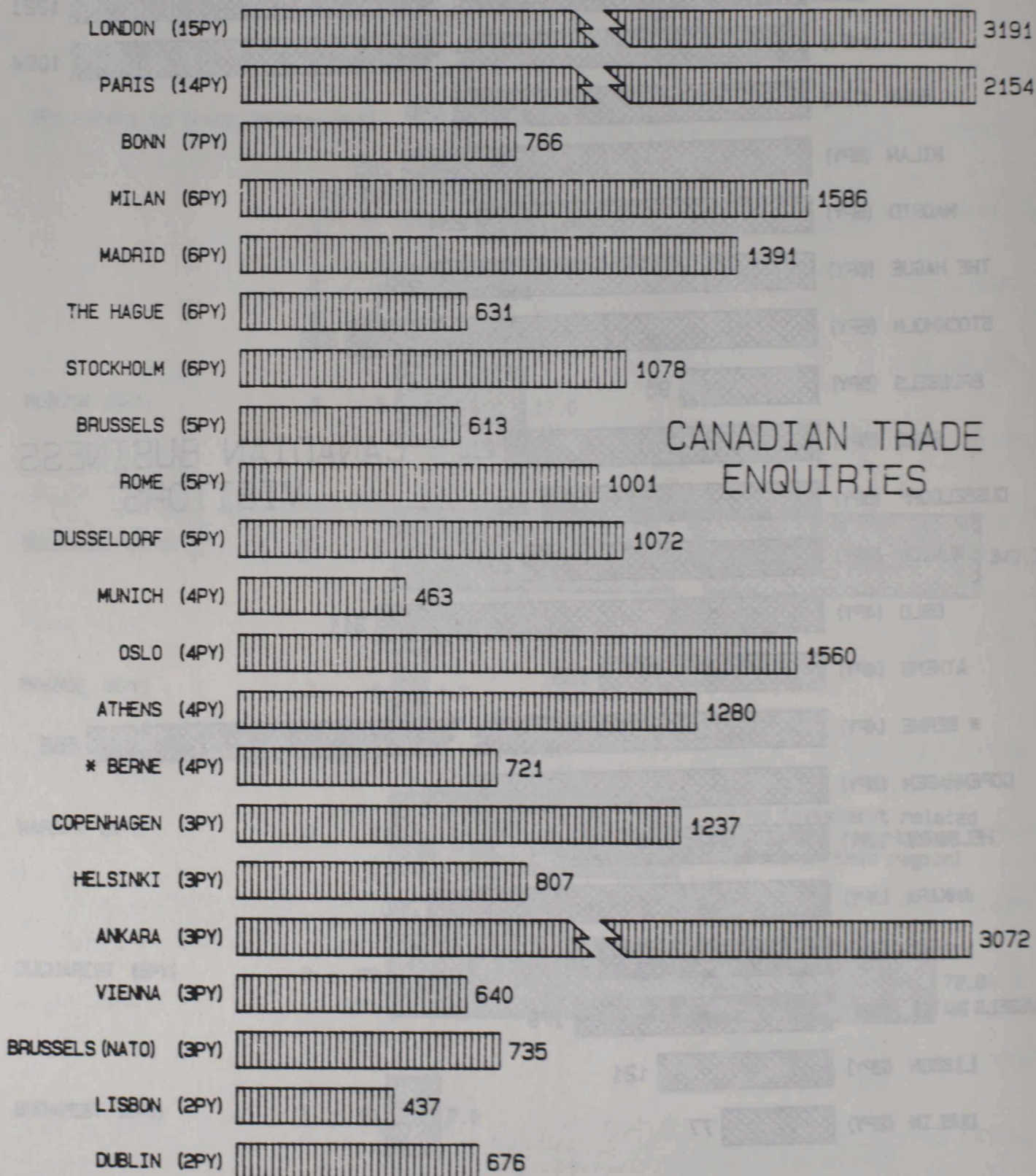


SELECTED WORKLOAD INDICATORS & RESULTS

FY APRIL 1987 - MARCH 1988
WESTERN EUROPEAN POSTS

(PY refers to Trade Program PYS)

CANADIAN TRADE ENQUIRIES



* 3 of 4 reports received