REPORT 4 89/02/06

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN.

POST :475-MOSCOW

011-OIL & GAS EQUIPMENT, SERVICES UNION OF SOVIET SOC REP

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PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

CONTINUED SUPPORT FOR CANADIAN FOREMOST YAMAL CO-PRODUCTION/JOINT VENTURE PROSPECTS WITH MINISTRY OF OIL AND GAS CONSTRUCTION.

CONTINUED SUPPORT FOR ESTABLISHMENT OF JOINT VENTURES RELATING TO ACIDIZING; FRACTURING AND INCREASING OIL AND GAS PRODUCTION.

REJUVENATION OF OIL AND GAS WORKING GROUP AND ASSISTANCE TO CANADIAN COMPANIES IN SELLING THEIR TECHNOLOGY RE JOINT VENTURES IN DRILL RIGS AND WORKOVER RIGS.

COOPERATION WITH PROVINCE OF ALBERTA IN ARCTIC OIL AND GAS SEMI-NAR.

COOPERATION IN ESTABLISHING OIL SANDS TECHNOLOGY COOPERATION AGREEMENTS BETWEEN SUCH COMPANIES AS AOSTRA AND SOVIET ORGANIZA-TIONS

PROVIDING ASSISTANCE TO CANADIAN COMPANIES IN SULPHUR PRILLING PROCESSES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 1 ALBERTA MISSION OF VARIOUS COMPANIES SUPPORTED FEDERAL/PROVINCIAL EFFORTS.
- QUARTER: 1 CANADIAN FOREMOST SIGNING OF JOINT VENTURE.

QUARTER: 1 ASSISTED LAVALIN IN AIDING HYDRO QUEBEC TO SOURCE SOVIET GOODS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

JOINT VENTURES AND INITIAL CONTRACTS FOR \$10

MILLION.

ANTICIPATED RESULTS:

JOINT VENTURES WITH CONTRACTS OF \$5 MILLION

JOINT VENTURES AND CONTRACTS OF APPROXIMATELY \$20 MILLION

LONG TERM BUSINESS

LONG TERM BUSINESS

CONTRACTS FOR \$10 MILLION

QUARTERLY RESULTS REPORTED:

ORGANIZED MEETINGS AND ASSISTED IN ALL ASPECTS OF MISSION.

CONTINUED CLOSE LIAISON FOR YAMAL ALL-TERRAIN VEHICLE SALES.

QUEBEC HYDRO TO TEST SOVIET PRODUCTS IN HYDRO ELECTRIC AREA.